

# Employability Skills II - MMV II and ELE II

Q. ID: ITISKILL9722FH

Employability Skills

April 2026

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Question Paper

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Score: 20/25 (80.00%)

Code: 6232

1. An entrepreneurial mindset means to:

- A) Identify opportunities and use them for your benefit  
B) Try different ways to solve problems  
C) Achieve your goal, without giving up (Incorrect)  
D) **All of these**

- A) **Setting up the shop in a busy area**  
B) Offering repair services at a higher price (Incorrect)  
C) Putting up flyers in the neighborhood  
D) Picking the right shop name

2. What does it mean to think like a business person?

- A) Only thinking about money (Incorrect)  
B) Being scared to try new things  
C) **Seeing problems as things to fix**  
D) Not liking change

8. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Business idea  
B) Startup costs  
C) Future growth strategies  
D) **Personal interests and hobbies (Correct)**

3. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Waiting until everything is perfect to do something  
B) **Taking action to solve the problem (Correct)**  
C) Ignoring the problem and hoping it goes away  
D) Blaming others for the problem

9. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) Have only the idea and name of her business  
B) Total cost of starting her business without any details  
C) **Challenges her business might face along with solutions for them (Correct)**  
D) None of these

4. Imli makes soaps and sells from her home. She wants to grow her business. What should she do?

- A) **Talk to shopkeepers and build connections with them. (Correct)**  
B) Keep doing the same thing without any changes  
C) Wait for an opportunity to grow the business  
D) Only sell to her neighbors

10. Imagine you are starting a bakery business. What would you focus on first in your business plan?

- A) Selecting a catchy name for the bakery  
B) **Calculating how much money you need to start the business (Correct)**  
C) Planning how to advertise the bakery on social media  
D) Figuring out how the business will grow

5. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Give up on your idea  
B) Stop talking about it  
C) **Ask for feedback and make your idea better with their help (Correct)**  
D) Stick to your idea without listening to others

11. When presenting your business plan to a potential investor, you should be clear about \_\_\_\_\_

- A) Initial investment required and breakdown of the costs  
B) Expected customer count  
C) Potential earnings  
D) **All of these (Correct)**

6. Why is it important to have a business plan before starting a business?

- A) To attract investors and get a loan  
B) To outline goals and set clear direction for growth  
C) To identify potential challenges and risks (Incorrect)  
D) **All of these**

12. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Repeat yourself multiple times  
B) **Give demo of the product/ service (Correct)**  
C) Share overall business costs  
D) Tell a joke

7. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

13. Maya needs funding for her small business. What can she do to find a suitable investor?

- A) Send her business plan to every investor she finds online.  
C) Send her business plan to her friends and ask them to send it to investors they may know.
- B) Attend networking events to meet suitable investors. (Correct)**  
D) Wait for the suitable investor to find her.

14. You notice a coworker struggling with their workload. What should you do?

- A) Ignore their struggles and focus on your own work.  
C) Laugh at their inability to manage their workload.
- B) Offer to help them with their tasks. (Correct)**  
D) Report their struggles to the supervisor.

15. When thinking of new ideas, why is it important to share ideas with others, even if they are not perfect?

- A) To make others feel included.  
C) **Talking can help make ideas better. (Correct)**
- B) To show off your knowledge.  
D) To impress others.

16. In a manufacturing unit, the packaging process is taking longer than usual, causing delays in shipments. What should the workers do?

- A) Continue packaging the same way  
C) **Think of different ways to pack faster (Correct)**
- B) Ignore the problem  
D) Complain to the management

17. What are some people related problems in a workplace?

- A) Not enough workers  
C) Communication problems
- B) Workers don't know the tasks  
D) **All of these (Correct)**

18. If more workers know how to work, what will happen?

- A) Loss for the company  
C) **More work gets done (Correct)**
- B) Confusion  
D) Less work gets done

19. Venu does not know how to use the new machine. What should he do?

- A) Ask for help and learn how to use the machine**  
C) Stay silent till someone teaches him.
- B) Take a break and do it later. (Incorrect)  
D) Leave the job.

20. What are the different steps in Design Thinking?

- A) Imagine, Plan and Try  
C) **Listen, Choose, Plan, Try, Ask (Correct)**
- B) Try, Create and Decide  
D) Imagine, Decide, Create and Try

21. How does Design Thinking help solve problems?

- A) By following a strict process  
C) **By understanding what people need and improving solutions (Correct)**
- B) By guessing solutions randomly  
D) By trusting on personal assumptions

22. Rohan has come up with an idea to improve his work using Design Thinking. What must he do next?

- A) Write down his idea and keep it safe  
C) Tell everyone about it
- B) Apply and test if it works (Correct)**  
D) Think of another idea

23. Ravi wants to make a new chair for his school using Design Thinking. What should he do first?

- A) Plan how to make the chair  
C) Choose the colour of the chair
- B) Listen to what students want in a chair (Correct)**  
D) Test different chair designs

24. Sameera is trying to make a better school bag using Design Thinking. What would be her next step after understanding what students need in a bag?

- A) Plan different bag designs (Correct)**  
C) Choose the material for the bag
- B) Ask students to test the bags  
D) Choose the colour of the bag

25. If your first design doesn't work, what should you do?

- A) Give up on it  
C) Make something else
- B) Ask for feedback and try to improve (Correct)**  
D) None of these