

Employability Skills II - MMV II and ELE II

Q. ID: ITISKILL9722FH

Employability Skills

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Question Paper

Student: **ABJALKHAN**

Score: **12/25 (48.00%)**

Code: **9315**

1. An entrepreneurial mindset means to:

- A) Identify opportunities and use them for your benefit (Incorrect) B) Try different ways to solve problems
- C) Achieve your goal, without giving up **D) All of these**

2. What does it mean to think like a business person?

- A) Only thinking about money B) Being scared to try new things
- C) Seeing problems as things to fix (Correct)** D) Not liking change

3. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Waiting until everything is perfect to do something (Incorrect) **B) Taking action to solve the problem**
- C) Ignoring the problem and hoping it goes away D) Blaming others for the problem

4. Imli makes soaps and sells from her home. She wants to grow her business. What should she do?

- A) Talk to shopkeepers and build connections with them. (Correct)** B) Keep doing the same thing without any changes
- C) Wait for an opportunity to grow the business D) Only sell to her neighbors

5. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Give up on your idea B) Stop talking about it
- C) Ask for feedback and make your idea better with their help (Correct)** D) Stick to your idea without listening to others

6. Why is it important to have a business plan before starting a business?

- A) To attract investors and get a loan B) To outline goals and set clear direction for growth (Incorrect)
- C) To identify potential challenges and risks **D) All of these**

7. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

- A) Setting up the shop in a busy area** B) Offering repair services at a higher price (Incorrect)
- C) Putting up flyers in the neigh- bourhood D) Picking the right shop name

8. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Business idea B) Startup costs
- C) Future growth strategies **D) Personal interests and hobbies (Correct)**

9. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) Have only the idea and name of her business B) Total cost of starting her business without any details
- C) Challenges her business might face along with solutions for them (Correct)** D) None of these

10. Imagine you are starting a bakery business. What would you focus on first in your business plan?

- A) Selecting a catchy name for the bakery **B) Calculating how much money you need to start the business (Correct)**
- C) Planning how to advertise the bakery on social media D) Figuring out how the business will grow

11. When presenting your business plan to a potential investor, you should be clear about _____

- A) Initial investment required and breakdown of the costs (Incorrect) B) Expected customer count
- C) Potential earnings **D) All of these**

12. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Repeat yourself multiple times **B) Give demo of the product/ service (Correct)**
- C) Share overall business costs D) Tell a joke

13. Maya needs funding for her small business. What can she do to find a suitable investor?

- A) Send her business plan to every investor she finds online.
C) Send her business plan to her friends and ask them to send it to investors they may know. (Incorrect)
- B) Attend networking events to meet suitable investors. (Correct)**
D) Wait for the suitable investor to find her

14. You notice a coworker struggling with their workload. What should you do?

- A) Ignore their struggles and focus on your own work.
C) Laugh at their inability to manage their workload. (Incorrect)
- B) Offer to help them with their tasks. (Correct)**
D) Report their struggles to the supervisor.

15. When thinking of new ideas, why is it important to share ideas with others, even if they are not perfect?

- A) To make others feel included.
C) **Talking can help make ideas better. (Correct)**
- B) To show off your knowledge.
D) To impress others.

16. In a manufacturing unit, the packaging process is taking longer than usual, causing delays in shipments. What should the workers do?

- A) Continue packaging the same way (Incorrect)
C) **Think of different ways to pack faster. (Correct)**
- B) Ignore the problem
D) Complain to the management

17. What are some people related problems in a workplace?

- A) Not enough workers
C) Communication problems
- B) Workers don't know the tasks (Incorrect)
D) All of these (Correct)

18. If more workers know how to work, what will happen?

- A) Loss for the company
C) **More work gets done (Correct)**
- B) Confusion
D) Less work gets done

19. Venu does not know how to use the new machine. What

should he do?

- A) Ask for help and learn how to use the machine. (Correct)**
C) Stay silent till someone teaches him. (Incorrect)
- B) Take a break and do it later.
D) Leave the job.

20. What are the different steps in Design Thinking?

- A) Imagine, Plan and Try
C) **Listen, Choose, Plan, Try, Ask. (Correct)**
- B) Try, Create and Decide
D) Imagine, Decide, Create and Try (Incorrect)

21. How does Design Thinking help solve problems?

- A) By following a strict process
C) **By understanding what people need and improving solutions (Correct)**
- B) By guessing solutions randomly
D) By trusting on personal assumptions

22. Rohan has come up with an idea to improve his work using Design Thinking. What must he do next?

- A) Write down his idea and keep it safe (Incorrect)
C) Tell everyone about it
- B) Apply and test if it works. (Correct)**
D) Think of another idea

23. Ravi wants to make a new chair for his school using Design Thinking. What should he do first?

- A) Plan how to make the chair
C) Choose the colour of the chair
- B) Listen to what students want in a chair (Correct)**
D) Test different chair designs

24. Sameera is trying to make a better school bag using Design Thinking. What would be her next step after understanding what students need in a bag?

- A) Plan different bag designs. (Correct)**
C) Choose the material for the bag (Incorrect)
- B) Ask students to test the bags
D) Choose the colour of the bag

25. If your first design doesn't work, what should you do?

- A) Give up on it
C) Make something else
- B) Ask for feedback and try to improve (Correct)**
D) None of these