

**Student: Sujan**

**Score: 33/50 (66.00%)**

**Code: 1225**

1. An occupation undertaken for a long period and with opportunities for progress is called

- A) Job  
C) Work  
**B) Career (Correct)**  
D) Hobby

2. Everything that we do outside work is \_\_\_\_.

- A) Personal life (Correct)**  
C) Tuition  
B) Professional life  
D) Dislikes

3. Balance in \_\_\_\_\_ is important to have a healthy and happy life.

- A) Career demand  
**C) Work-life (Correct)**  
B) Job satisfaction  
D) Salary

4. Siddhu is planning to start his career. He should have \_\_\_\_.

- A) Education  
C) Resume  
B) Career plan  
**D) All of these (Correct)**

5. Sarah is a teacher at a school for one year. After that, she becomes a trainer for new teachers and then a principal. What does this job progression show?

- A) Sarah?s job  
**C) Sarah?s career (Correct)**  
B) Sarah?s hobby  
D) Sarah?s education

6. Activities that one is good at and can do well are called \_\_\_\_.

- A) Abilities (Correct)**  
C) Passion  
B) Interests  
D) Sports

7. Things that one loves to do are called \_\_\_\_\_.

- A) Abilities  
**C) Interests (Correct)**  
B) Job  
D) Work

8. We should choose our career based on our \_\_\_\_\_?

- A) Disadvantages  
C) Weakness  
**B) Strengths (Correct)**  
D) Workplace

9. Nisha loves cooking and she is good at dancing. Her ability is \_\_\_\_.

- A) Cooking  
C) Painting  
**B) Dancing (Correct)**  
D) Singing

10. Jack is very good at MS Excel. He must apply for a job

based on his \_\_\_\_\_.

- A) Interests  
C) Decision (Incorrect)  
**B) Abilities**  
D) Mood

11. A \_\_\_\_ path is a series of jobs to help you progress towards your goals.

- A) Career**  
C) Unsatisfying  
B) Foot (Incorrect)  
D) Work

12. One must choose the career path based on the changing \_\_\_\_\_.

- A) Interests  
C) Cities  
B) Abilities (Incorrect)  
**D) Market demands**

13. How can creating career pathway posters help you plan your career?

- A) By teaching unrelated skills  
**C) By providing clarity on your future goals (Correct)**  
B) By ignoring market demands  
D) By limiting your career growth

14. Suraj has finished his ITI course. He can create a career path that helps him progress towards his \_\_\_\_\_ and \_\_\_\_\_?

- A) Cooking and painting  
C) Strengths and weakness  
**B) Goals and Objectives (Correct)**  
D) Singing and dancing

15. Prem has completed his fashion design course. Which of the following he must consider when choosing a career path?

- A) Demands (Incorrect)  
C) Ability  
B) Trends  
**D) All of these**

16. What does a market scan help us do?

- A) Learn new hobbies (Incorrect)  
**C) Identify different career pathways**  
B) Get better at sports  
D) None of these

17. Which is NOT a proper way to collect data about a career?

- A) Listening to gossips (Correct)**  
C) Career guidance agencies  
B) Career magazines  
D) News papers

18. What can be the source of information for a market scan?

- A) Internet
- C) Alumni

- B) Industry visits
- D) All of these (Correct)**

19. Latha is planning to join a beauty salon. But she is not very sure about this profession. Who should she speak with to get a better understanding of the profession?

- A) Professionals**
- C) Classmates (Incorrect)
- B) Parents
- D) Strangers

20. Raghu's father had a typewriting press/shop. Now, he is replacing typewriters with\_\_\_\_\_.

- A) Phones
- C) TV
- B) Computers**
- D) Radio (Incorrect)

21. A \_\_\_\_\_is something you really want in life. You plan and take the right actions to make it happen.

- A) Dream
- C) Goal (Correct)**
- B) Desire
- D) None of these

22. The goal that someone plans to achieve within a year is called a\_\_\_\_\_.

- A) Long term goal (Incorrect)
- C) Milestone**
- B) Steps
- D) Desire

23. SMART stands for \_\_\_\_\_.

- A) Specific, Measurable, Achievable, Relevant, and Time-Bound. (Correct)**
- C) Specific, Measurable, Achievable, Relevant, and Trim
- B) Specific, Measurable, Archive, Relevant, and Time-Bound.
- D) Specific, Memorable, Achievable, Relevant, and Time-Bound.

24. Nithya aims to achieve a score of 75% in her 10th- grade exams by the end of the academic year. This is a \_\_\_\_\_goal.

- A) SMART**
- C) Great
- B) STAR
- D) Life-time (Incorrect)

25. Ramesh wanted to collect 50 stamps in 6 months. So, he started by collecting two stamps every week. This is a \_\_\_\_\_goal.

- A) Short-term (Correct)**
- C) Long-term
- B) Life-time
- D) Unrealistic

26. What are the duties of an entrepreneur?

- A) Talking to customers
- C) Managing the business (Incorrect)
- B) Managing finances and budgets
- D) All of these**

27. Which of the following is the BEST definition of profit?

- A) The total amount of money a business makes from selling goods or services.

- B) The money a business owner spends on personal expenses.

**C) The revenue or earnings which remain with the business owner, after all the costs are paid. (Correct)**

- D) The total amount of money a business earns before paying taxes.

28. Pratibha wants to start a Biryani Hotel. What will she need first?

- A) Business plan**
- C) Food Items
- B) Name Board (Incorrect)
- D) Kitchen Equipments

29. What are some of the qualities of a strong entrepreneur?

- A) Learning from failures
- C) Working hard
- B) Building relationship with customers
- D) All of these (Correct)**

30. Pooja started a food court that was very successful with many customers. After a year, the number of customers decreased. What should Pooja do to solve this problem?

- A) Change the Cooking Style
- C) Close the Food court
- B) Collect the Feedback from the Customers (Correct)**
- D) Change her business

31. A person who hires other people for their business is an\_\_\_\_\_.

- A) Self -Employed
- C) Entrepreneur**
- B) Employee
- D) Employer (Incorrect)

32. You want to sell toys. What should you do before starting your business?

- A) Design the toys
- C) Build a factory (Incorrect)
- B) Find out what children like**
- D) Hire salespeople

33. Product is an object that can be\_\_\_\_\_.

- A) Seen
- C) Seen, Touched and Used (Correct)**
- B) Touched
- D) Used

34. Sharvan serves as a delivery agent delivering tomatoes from a farmer to a company that makes tomato sauce. What is Sharvan's job?

- A) Seller
- C) Buyer
- B) Service Provider (Correct)**
- D) Distributor

35. Select the example of a product from the options.

- A) Home painting
- B) Parlour service

**C) Shirt (Correct)**

D) Bike repair

36. A good business idea for a young or new entrepreneur should be sustainable. This means\_\_\_\_\_.

A) It is easy to use

B) It has many details

C) It has budget

**D) It is planned for the present and future business growth (Correct)**

37. Unique Selling Proposition or USP of a business plan refers to\_\_\_\_\_.

A) A special budget for the business (Incorrect)

B) A new customer for the business

**C) A special or different idea for a business**

D) An old business is updated

38. A \_\_\_\_\_ is a document with complete strategy for the business.

A) Strategy Report

B) Action Plan

**C) Business plan (Correct)**

D) Stakeholder Report

39. \_\_\_\_\_ is about the competition in the online or offline market.

A) People Analysis

**B) Competitor Analysis (Correct)**

C) Customer Analysis

D) Budget plan

40. A business pitch is presented to investors who helps us with \_\_\_\_\_, \_\_\_\_\_, and \_\_\_\_\_.

A) Customer and Quality

**B) Money, Resources, and Mentoring Support (Correct)**

C) Plan and Marketing

D) Profit and Loss

41. Shyna wants to start a masala powder business. She is presenting a business pitch to the bank manager. How long should her business pitch be?

**A) 2 to 3 mins (Correct)**

B) 10 mins

C) 15 mins

D) 1 min

42. In a business, the money involved in building a product is called\_\_\_\_\_.

**A) Cost (Correct)**

B) Profit

C) Price

D) Discount

43. Bindu has started a small auto repair shop. She is the only person managing the business. Which kind of business it is?

A) Partnership

B) Private Limited (Incorrect)

C) Multinational Unit

**D) Sole Proprietorship**

44. Rahim is filing tax for the first time for his business. Which of these elements are NOT needed for filing tax?

A) Birth Certificate

B) PAN Card

C) Aadhar Card

**D) Income Tax Return (Correct)**

45. Marketing helps the customer to learn about

A) Price (Incorrect)

B) Availability

C) Special Discounts

**D) All of these**

46. \_\_\_\_\_ supports entrepreneurs to get loans under several schemes in district level.

A) National small industries corporation (NSIC)

**B) District Industry Centres (DIC) (Correct)**

C) SIDO

D) SSLC

47. Seema plans to open a hotel and has applied for a MUDRA Loan. What must she submit as part of her loan MUDRA loan application?

A) Her resume

**B) A business plan (Correct)**

C) Vacation plan

D) An essay

48. A product name that has been officially registered with the Trademark Registry of India is \_\_\_\_\_.

A) Marked (Incorrect)

**B) Trademark**

C) Approved

D) Token

49. The secret to growing your business is to choose the right \_\_\_\_\_ to support your growth

A) Clothes

B) Family

C) Friends

**D) Team (Correct)**

50. Joy started a homemade pickle business. He has not been able to get profit in the first 2 months. What should he do?

A) End his business

B) Borrow money

**C) Find reasons for his failure & learn from them (Correct)**

D) Get angry