

Duration: 180 Mins

Total Marks: 100

Q.ID: ITISKILL6395V5

1. What does migrating for work mean?

- A) Staying in the same place for work
B) Working from home
C) Changing jobs within the same city
D) Moving to a different place to find a job

Answer: D) Moving to a different place to find a job

2. During a job interview, Ramesh is asked to describe his top three strengths. Which of the following responses shows good formal communication?

- A) Uh, I guess I can do a little bit of everything.
B) My top three skills are problem- solving, teamwork, and attention to detail.
C) I don't know, I never really thought about it.
D) I'm pretty good at a lot of things.

Answer: B) My top three skills are problem- solving, teamwork, and attention to detail.

3. What is formal communication?

- A) Casual chatting on social media
B) All written communication
C) Official communication following a set of rules
D) Talking with friends and family

Answer: C) Official communication following a set of rules

4. While working with your team on a project, one of your coworkers is finding it difficult to finish their job. What should you do in this situation?

- A) Help and support them to finish their work.
B) Finish their work for them.
C) Complain about them to the boss.
D) Ignore their problem and focus on your own work.

Answer: A) Help and support them to finish their work.

5. Imli makes soaps and sells from her home. She wants to grow her business. What should she do?

- A) Wait for an opportunity to grow the business
B) Keep doing the same thing without any changes
C) Talk to shopkeepers and build connections with them.
D) Only sell to her neighbors

Answer: C) Talk to shopkeepers and build connections with them.

6. Imagine you are starting a bakery business. What would you focus on first in your business plan?

- A) Figuring out how the business will grow
B) Calculating how much money you need to start the business
C) Planning how to advertise the bakery on social media
D) Selecting a catchy name for the bakery

Answer: B) Calculating how much money you need to start the business

7. Which of the following ways can help you work well with people?

- A) Paying close attention to what people say
B) Accepting your mistakes
C) All of these
D) Staying calm, even in challenging situations

Answer: C) All of these

8. Venu is a fabric cutter. His team made a mistake in cutting cloth. What's a good way to handle it?

- A) Blame the person who cut the cloth
B) Wait for someone else to solve it
C) Discuss and find a way to fix it
D) Get angry and scold his team

Answer: C) Discuss and find a way to fix it

9. Sultan is a skilled electrician. He is looking for platform based gig work that matches his skills. Which of the following platforms would be most suitable for Sultan to find job opportunities?

- A) Amazon for selling products online
B) Urban Company for offering home repair services
C) Zoom for video calls
D) Uber for driving people

Answer: B) Urban Company for offering home repair services

10. An entrepreneurial mindset means to:

- A) Achieve your goal, without giving up
B) Identify opportunities and use them for your benefit
C) All of these
D) Try different ways to solve problems

Answer: C) All of these

11. What does it mean to think like a business person?

- A) Not liking change
B) Only thinking about money
C) Seeing problems as things to fix
D) Being scared to try new things

Answer: C) Seeing problems as things to fix

12. Imagine you're presenting your business plan to potential investors. Why is it important to actively listen to their questions and provide thoughtful answers?

- A) To show off your expertise B) None of these
C) To avoid eye contact D) To understand the concerns of the investors and build their confidence in your plan

Answer: D) To understand the concerns of the investors and build their confidence in your plan

13. While thinking about learning, what are the questions you can ask yourself?

- A) All of these B) How can I learn better?
C) Was it easy or difficult to learn? D) What did I learn?

Answer: A) All of these

14. Pooja is applying for a Motor Mechanics position in an automobile company. What should she include in her cover letter?

- A) Her hobbies - cooking, gardening B) Education details
C) Salary expectations D) Reasons why she is suitable for the role

Answer: D) Reasons why she is suitable for the role

15. If you are trained as an electrician and want a job in Delhi, what should you type in the search box of a job portal?

- A) Electrician training B) Electrician jobs in Delhi
C) Delhi job D) Electrician job

Answer: B) Electrician jobs in Delhi

16. How have workplaces changed after COVID?

- A) Flexible working hours B) More focus on technology
C) All of the above D) Mix of in-person and at-home work

Answer: C) All of the above

17. What does having a green mindset mean?

- A) Caring for the environment and using resources wisely B) Making choices that harm the environment
C) Ignoring pollution and waste management D) Using resources without considering sustainability

Answer: A) Caring for the environment and using resources wisely

18. Maya needs funding for her small business. What can she do to find a suitable investor?

- A) Wait for the suitable investor to find her B) Attend networking events to meet suitable investors.

- C) Send her business plan to her friends and ask them to send it to investors they may know.
D) Send her business plan to every investor she finds online.

Answer: B) Attend networking events to meet suitable investors.

19. Rohan loves photography and dreams of starting his own photography business. What should Rohan do to start his self-employment journey?

- A) Buy the latest photography equipment, even if it is beyond his budget B) Take random pictures and share them online
C) Start advertising his services without any planning D) Learn more about photography and join a basic photography course

Answer: D) Learn more about photography and join a basic photography course

20. Archana is sending a job application over email. How can she share her resume and other documents?

- A) Attach the scanned documents as PDFs with the email. B) Copying and pasting the content of the documents into the email body.
C) She must not send documents over email as it is not safe. D) Click photos from her phone and send it.

Answer: A) Attach the scanned documents as PDFs with the email.

21. Christy is working at her desk. Which of the following behaviors is inappropriate in the workplace?

- A) Tap repeatedly on the desk B) Focus on tasks and avoid distractions from phone
C) Speak in a polite and clear manner D) Maintain a clean workspace

Answer: A) Tap repeatedly on the desk

22. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Personal interests and hobbies B) Future growth strategies
C) Startup costs D) Business idea

Answer: A) Personal interests and hobbies

23. Which of the following is considered appropriate workplace behavior?

- A) Talking loudly on the phone B) Being late to work regularly
C) Maintaining a clean workspace D) Interrupting others during meetings

Answer: C) Maintaining a clean workspace

24. Which of the following are some informal situations within the workplace?

- A) Waiting or walking in the lobby/hallways
B) All of these
C) Having a meal in the canteen/ cafeteria
D) Drinking water near the water cooler

Answer: B) All of these

25. You are at work, and a coworker asks for your support/help with a task. How would you respond informally?

- A) Sure, I can help. What do you need?
B) I am too busy right now. Ask someone else.
C) Could you please submit a formal request via email?
D) I can help, but seriously, you don't even know this much? What's the problem?

Answer: A) Sure, I can help. What do you need?

26. Ranjit has a small bakery business. Using WhatsApp for Business can help Ranjit _____.

- A) check status updates
B) chat with friends
C) quickly respond to customer orders and questions
D) watch baking tutorial videos

Answer: C) quickly respond to customer orders and questions

27. What is 'informal communication'?

- A) Casual conversations outside of official work arrangements
B) Official communication following a set of rules
C) All verbal communication
D) Talking at official meetings

Answer: A) Casual conversations outside of official work arrangements

28. What are green jobs?

- A) Jobs that harm the environment
B) Jobs that conserve resources and help the environment
C) Jobs that ignore waste separation and recycling
D) Jobs shared in green colours

Answer: B) Jobs that conserve resources and help the environment

29. How can Instagram, YouTube, and WhatsApp help you in finding work?

- A) By enabling direct and fast communication with customers
B) By connecting you with professionals
C) By allowing you to post photos/ videos of your work
D) All of these

Answer: D) All of these

30. Sia is applying for the electrician position, how should she start her email to the company?

- A) Attach her favorite photos.
B) Start with a joke.

- C) Write a short story about her hobbies.
D) Begin with a clear subject line and a polite greeting.

Answer: D) Begin with a clear subject line and a polite greeting.

31. Rahul is applying for a job. Which of these documents should he attach to his job application email?

- A) Resume, Course and Training Certificates
B) Birth certificate
C) Photographs from childhood
D) Address Proof

Answer: A) Resume, Course and Training Certificates

32. What is the main purpose of the Skill India Digital Platform?

- A) To offer offline training programs
B) To provide financial assistance for job seekers
C) To facilitate online learning and skill development
D) To promote international job opportunities

Answer: C) To facilitate online learning and skill development

33. What should you always remember when creating your profile on a job portal?

- A) To always be truthful
B) To leave out important information
C) To include skills required for the job, even if you don't have them
D) To use a fake name

Answer: A) To always be truthful

34. You have started a new job at a company. During lunch break, you notice some coworkers chatting. How would you start an informal conversation with them?

- A) Introduce yourself formally and inquire about their roles in the company
B) Ask about the TV shows/ sports they like to watch/ books they like to read or their weekend plans
C) Ask about their salary
D) Ignore them and have your meal

Answer: B) Ask about the TV shows/ sports they like to watch/ books they like to read or their weekend plans

35. Sanya has collected a lot of information from different websites for her new project. What should she do next to sort this information?

- A) Read through the information and mark the important points
B) Keep the information in separate folders
C) Mix up all the information
D) Share all the information with her coworkers

Answer: A) Read through the information and mark the important points

36. Which of the following is an example of self - employment?

- A) Working full- time at a company
C) Being a student at a university
- B) Teaching subjects or skills as a personal tutor
D) Driving for a taxi company

Answer: B) Teaching subjects or skills as a personal tutor

37. Why should you reply to comments on YouTube?

- A) To get more friends
C) To get more videos
- B) To use the internet
D) So viewers feel connected

Answer: D) So viewers feel connected

38. Amit's team is feeling low because of a failed project. As a leader, what should he do?

- A) Blame them for the failure
C) Scold them
- B) Ignore his team members
D) Encourage learning from mistakes

Answer: D) Encourage learning from mistakes

39. What is workplace etiquette?

- A) None of these
C) Casual behavior with colleagues
- B) Everyday manners outside of work
D) Proper behavior in the workplace based on respect and professionalism

Answer: D) Proper behavior in the workplace based on respect and professionalism

40. Ravi has the following habits. Which of these is a green practice?

- A) Carrying a cloth bag to buy groceries
C) Buying unnecessary items
- B) Buying single- use plastic water bottles
D) Leaving lights and fans on when leaving a room

Answer: A) Carrying a cloth bag to buy groceries

41. A _____ helps gig workers find customers and provide services at a fixed charge.

- A) school
C) platform/app
- B) bank
D) Netflix

Answer: C) platform/app

42. During a job interview, if you couldn't hear or understand a question, what would you say?

- A) I am lost. Can you say it again?
C) Hey, can you repeat that? I wasn't paying attention
- B) Speak clearly and repeat the question.
D) Sorry! I didn't understand. Could you please repeat the question?

Answer: D) Sorry! I didn't understand. Could you please repeat the question?

43. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Share overall business costs
C) Give demo of the product/ service
- B) Repeat yourself multiple times
D) Tell a joke

Answer: C) Give demo of the product/ service

44. Your friend suggests going for a picnic. She asks you to bring disposable plates and cups. Which of the following actions shows your commitment to a green mindset?

- A) Bring green color disposable plates and cups
C) Ignore the invite to the picnic
- B) Say yes and bring disposable plates and cups
D) Bring reusable plates and cups

Answer: D) Bring reusable plates and cups

45. Rahul is moving to Qatar for work. What should he do to migrate safely?

- A) Learn about the place and enroll in safety training programs
C) All of these
- B) Confirm his job before moving
D) Organize important documents and have a bank account for emergencies

Answer: C) All of these

46. Imagine you are applying for a position as an electrician at a company. Which of the following email subject lines would be the most suitable for your job application?

- A) Electrician Job Application
C) Applying for a New Job
- B) Application for Electrician Position - [Your Name]
D) Urgent Attention Needed

Answer: B) Application for Electrician Position - [Your Name]

47. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) None of these
C) Have only the idea and name of her business
- B) Challenges her business might face along with solutions for them
D) Total cost of starting her business without any details

Answer: B) Challenges her business might face along with solutions for them

48. A green workplace _____.

- A) ignores waste separation and recycling
C) uses disposable items and plastic water bottles
- B) keeps the lights on all the time
D) uses less paper and energy- saving lights

Answer: D) uses less paper and energy- saving lights

49. What is an important future workplace skill for employees?

- A) Networking and relationship- building
B) Planning holidays

- C) Doing manual work D) Doing paperwork

Answer: A) Networking and relationship- building

50. Venu includes a clear subject in his email. Why is that important?

- A) None of these B) To show he has good English skills
C) Email cannot be sent without a subject line D) To tell the company what the email is about

Answer: D) To tell the company what the email is about

51. During a group project, one of your teammates is struggling to complete their assigned task. What should you do?

- A) Complain to the teacher about their lack of contribution B) Criticize them for not being efficient
C) Offer to help and support them to complete their task D) Ignore their struggle and focus on your own tasks

Answer: C) Offer to help and support them to complete their task

52. What does self-employment mean?

- A) Working for a single employer B) Working part- time from home
C) Receiving a fixed monthly salary D) Working independently and earning directly from your work

Answer: D) Working independently and earning directly from your work

53. Which section of the Skill India Digital Platform helps users find physical training centers nearby?

- A) Skill Centres B) Job Exchange
C) Skill Courses D) Recommendations

Answer: A) Skill Centres

54. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Taking action to solve the problem B) Waiting until everything is perfect to do something
C) Blaming others for the problem D) Ignoring the problem and hoping it goes away

Answer: A) Taking action to solve the problem

55. Arjun is applying for jobs on Naukri.com. Which of these should he do?

- A) Select all the cities where jobs are available B) Apply to all the jobs listed
C) Match his skills with the job description D) Ignore the job descriptions

Answer: C) Match his skills with the job description

56. What is an example of formal written communication?

- A) Posting on social media platforms B) Sending a WhatsApp message

- C) Writing an email to your manager D) Texting a friend

Answer: C) Writing an email to your manager

57. Which of the following best describes the gig economy?

- A) A system where employees work full-time for a single employer B) A system where workers have fixed work hours and locations
C) A system where workers take on part-time or temporary jobs D) A system where workers are paid a fixed monthly salary

Answer: C) A system where workers take on part-time or temporary jobs

58. Kalpana is migrating to Bangalore from Hubli for her new job. She has received the job offer letter. What should she do to migrate safely?

- A) Always share her exact location on social media B) Buy gifts for her new neighbours
C) Research about living in Bangalore D) Believe everything brokers say

Answer: C) Research about living in Bangalore

59. Raghav is applying for a job at a marketing firm. What will make his cover letter easy to read?

- A) Dividing the text into shorter paragraphs B) All of these
C) Increasing the font size D) Long descriptions

Answer: A) Dividing the text into shorter paragraphs

60. Seema wants to become a gig worker. How can she find gig work opportunities?

- A) Connect with friends, people she might know and groups in her community B) Find a suitable Gig platform
C) Update her resume with her qualifications and skills D) All of these

Answer: D) All of these

61. Raghav joined a new company after COVID. He is nervous about using the digital tablets provided at work. What should he do?

- A) Quit his job B) Complain to his manager
C) Ask his coworkers to do all the digital work D) Keep an open mind and ask his coworkers to teach him

Answer: D) Keep an open mind and ask his coworkers to teach him

62. How can you become self-employed?

- A) Learn about the work, take small courses B) Try your idea on a small scale

C) Use chats, local ads and ask friends to spread the word
D) All of these

Answer: D) All of these

63. A green practice involves any activity that_____?.

- A) involves consuming too much
B) causes harm to the environment
C) generates pollution
D) protects and takes care of the environment and resources

Answer: D) protects and takes care of the environment and resources

64. Which of the following statements shows good teamwork?

- A) Keeping all ideas to yourself
B) Ignoring others' ideas and opinions
C) Working together towards a common goal
D) Criticizing teammates' efforts

Answer: C) Working together towards a common goal

65. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

- A) Picking the right shop name
B) Setting up the shop in a busy area
C) Putting up flyers in the neighborhood
D) Offering repair services at a higher price

Answer: B) Setting up the shop in a busy area

66. What is a common reason for people to migrate for work?

- A) To explore new places
B) To spend time with family
C) To find better job opportunities
D) To learn new languages

Answer: C) To find better job opportunities

67. Sunita has collected some information from the internet and sorted it. What is the best way for her to share it with her team?

- A) Print all the information and give it to the team members.
B) Tell everything she read in detail
C) Talk only about the bad websites
D) Share only the main points clearly: Use simple words and pictures, if possible

Answer: D) Share only the main points clearly: Use simple words and pictures, if possible

68. Ravi is working on a project with two other teammates. Which of these make him a good team player?

- A) Thinking he can never make a mistake
B) Not listening to his teammates' ideas and opinions

C) Sharing ideas to help the team work faster
D) Getting angry when others don't listen

Answer: C) Sharing ideas to help the team work faster

69. Imagine you want to learn about digital marketing. What should you do first on the Skill India Digital Platform ?

- A) None of these
B) Search for job opportunities
C) Enroll in any course available
D) Explore the Skill Courses section

Answer: D) Explore the Skill Courses section

70. Shyam works at a beauty salon. Which of these things at Shyam's salon is NOT good for the environment?

- A) Using paper cups for tea and water
B) Using safe and biodegradable cleaning materials for the floor
C) Disposing hair waste after haircuts in an environment friendly way
D) Using reusable gloves instead of single-use plastic ones

Answer: A) Using paper cups for tea and water

71. Sneha plans to move to a different city for work. What things should she think about before making this decision?

- A) If she can earn more money and save some too
B) If she can find a job that helps her learn and grow
C) All of these
D) How much it will cost to travel and live there

Answer: C) All of these

72. Which option below describes a 'gig' in the gig economy?

- A) A specific task or project
B) A typical 9-5 job
C) None of these
D) A job with full-time hours and benefits

Answer: A) A specific task or project

73. Mahima has an Instagram page for her jewelry business. What should she do to connect with her customers?

- A) Post about a T.V. show she likes
B) Post dance reels
C) Share daily updates about her business as Stories on social media
D) Post cooking videos

Answer: C) Share daily updates about her business as Stories on social media

74. When searching for new information on Google, why is it important to use the right words?

- A) To make the screen brighter
B) To find correct and useful information
C) To learn a new language
D) To change the color of the search page

Answer: B) To find correct and useful information

75. Your team has completed a challenging project

successfully. How should you celebrate the success?

- A) Say you did everything and don't praise others.
- B) Don't celebrate and start the next job.
- C) Blame the group for any errors.
- D) Thank everyone in your group for helping.

Answer: D) Thank everyone in your group for helping.

76. Before applying for a job, why is it important to check the skills required for a job?

- A) To impress the interviewer.
- B) To chat with friends about it.
- C) To be sure you can do the job well.
- D) It is not important to check the skills required for a job.

Answer: C) To be sure you can do the job well.

77. Why is it good to think about what you learn?

- A) None of these
- B) It improves handwriting.
- C) It's a good pastime.
- D) It helps remember and understand better.

Answer: D) It helps remember and understand better.

78. When presenting your business plan to a potential investor, you should be clear about_____

- A) Potential earnings
- B) Expected customer count
- C) All of these
- D) Initial investment required and breakdown of the costs

Answer: C) All of these

79. How can users access the Skill India Digital Platform?

- A) Only on a specific type of device
- B) On computers, tablets, and phones
- C) Only through offline training centers
- D) Through a specialized learning app

Answer: B) On computers, tablets, and phones

80. To apply for a job, what is the next step after making an impactful resume?

- A) Preparing for interview
- B) Sending the resume to the employer
- C) Writing an impressive cover letter
- D) Applying for the job

Answer: C) Writing an impressive cover letter

81. Which of the following is NOT a people skill required in a workplace?

- A) Being kind
- B) Listening
- C) Technical skills
- D) Supporting coworkers

Answer: C) Technical skills

82. Which of the following is NOT needed for teamwork?

- A) Healthy communication
- B) Division of work
- C) Conflict and argument
- D) Trust

Answer: C) Conflict and argument

83. Pranav is working on his resume. While reviewing his resume, what should Pranav keep in mind?

- A) All of these
- B) Check for spelling and grammar mistakes
- C) Ensure that the information provided is correct
- D) Highlight skills and qualifications that match the job

Answer: A) All of these

84. What is a job portal?

- A) A building where you go to find work.
- B) A special room where job interviews happen online.
- C) A website where companies post jobs and people can search and apply for them.
- D) A place where you can play games and talk to friends.

Answer: C) A website where companies post jobs and people can search and apply for them.

85. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Stop talking about it
- B) Ask for feedback and make your idea better with their help
- C) Give up on your idea
- D) Stick to your idea without listening to others

Answer: B) Ask for feedback and make your idea better with their help

86. What is a benefit of self-employment?

- A) Directly earning from your work
- B) Fixed working hours
- C) Limited control over your tasks
- D) Monthly salary payment

Answer: A) Directly earning from your work

87. Which term describes using things in a way that can last for a long time without causing harm?

- A) Eco-friendliness
- B) Resources
- C) Sustainability
- D) Pollution

Answer: C) Sustainability

88. Mohammed needs a job. What types of resources can he find on the Skill India Digital Platform?

- A) Financial services and government schemes
- B) Only job listings
- C) Only eBooks and reading materials
- D) Courses, skill centers, job opportunities, and more

Answer: D) Courses, skill centers, job opportunities, and more

89. Which of the following are included in a resume?

- A) Hobbies, favorite foods, and personal interests
B) Childhood memories, dreams, and aspirations
C) Contact information, educational details, skills and work experience
D) Daily routine, favorite movies, and vacation plans

Answer: C) Contact information, educational details, skills and work experience

90. Which is an example of being open to learning in the workplace?

- A) Avoiding feedback from colleagues
B) Refusing to attend training sessions to improve technology skills
C) Ignoring advancements in technology
D) Accepting and adapting to changes in work processes

Answer: D) Accepting and adapting to changes in work processes

91. Raj is a talented carpenter. How can showing his work on YouTube help Raj?

- A) It helps Raj to engage with people interested in his work
B) It allows people to see his carpentry skills and appreciate his expertise
C) It may help Raj get more customers
D) All of these

Answer: D) All of these

92. Irfan needs a job. How can he prepare for the future of work ?

- A) Learn making reels and TikTok videos
B) Master internet skills
C) Avoid building professional relationships
D) Avoid learning new skills

Answer: B) Master internet skills

93. Which of the following is a formal introduction in a job interview?

- A) Good morning/ afternoon. I am Parmeet and I want to thank you for considering me for this role.
B) Yo, I'm Parmeet. Let's get started!
C) Hey there! I'm Parmeet, nice to meet you!
D) Hi, I'm Parmeet. Thanks for having me!

Answer: A) Good morning/ afternoon. I am Parmeet and I want to thank you for considering me for this role.

94. During a lunch break, Arjun overhears his coworkers gossiping about another coworker. What should Arjun do?

- A) Listen to the gossip
B) Tell his coworkers that gossiping is inappropriate workplace behaviour
C) Join the conversation and share his own opinion about the coworker
D) Tell another coworker about the gossip

Answer: B) Tell his coworkers that gossiping is inappropriate workplace behaviour

95. Which of the following actions by Aisha during the team meeting show appropriate workplace etiquette?

- A) Continuously check her phone and respond to messages
B) Chat with her coworkers about non-work things
C) Put her phone on silent mode and actively participate in the discussion
D) Interrupt the speaker to share her thoughts

Answer: C) Put her phone on silent mode and actively participate in the discussion

96. Why is it important to have a business plan before starting a business?

- A) To identify potential challenges and risks
B) To attract investors and get a loan
C) To outline goals and set clear direction for growth
D) All of these

Answer: D) All of these

97. Which of the following is NOT a green practice?

- A) Using smart air conditioners to regulate temperature efficiently
B) Ordering lunch delivered in plastic containers daily
C) Grow plants wherever possible
D) Separate and recycle waste

Answer: B) Ordering lunch delivered in plastic containers daily

98. What are some advantages of informal communication at the workplace?

- A) Creates a strict environment at work
B) Helps people work together better
C) Makes things more official at work
D) Makes people talk less

Answer: B) Helps people work together better

99. Reema works at restaurant. She wants to give her manager ideas to make the restaurant follow green practices. Which of these ideas should she offer?

- A) All of these
B) Providing lunch to the employees in disposable plates
C) Using steel plates and cups
D) Delivering food in plastic packaging

Answer: C) Using steel plates and cups

100. When presenting your business plan, what should you do to engage and connect with the audience?

- A) Share a story or an experience that shaped your idea
B) Repeat yourself multiple times
C) Practice until you can confidently present your plan
D) Avoid eye contact with the audience

Answer: A) Share a story or an experience that shaped your

idea