

Student: Arul Francis

Score: 10/18 (55.56%)

Code: 8531

1. An entrepreneurial mindset means to:

- A) Identify opportunities and use them for your benefit (Incorrect)
- B) Try different ways to solve problems
- C) Achieve your goal, without giving up
- D) All of these**

2. What does it mean to think like a business person?

- A) Only thinking about money
- B) Being scared to try new things (Incorrect)
- C) Seeing problems as things to fix**
- D) Not liking change

3. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Waiting until everything is perfect to do something (Incorrect)
- B) Taking action to solve the problem**
- C) Ignoring the problem and hoping it goes away
- D) Blaming others for the problem

4. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Give up on your idea
- B) Stop talking about it
- C) Ask for feedback and make your idea better with their help (Correct)**
- D) Stick to your idea without listening to others

5. Why is it important to have a business plan before starting a business?

- A) To attract investors and get a loan
- B) To outline goals and set clear direction for growth
- C) To identify potential challenges and risks (Incorrect)
- D) All of these**

6. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

- A) Setting up the shop in a busy area**
- B) Offering repair services at a higher price
- C) Putting up flyers in the neighborhood (Incorrect)
- D) Picking the right shop name

7. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Business idea
- B) Startup costs
- C) Future growth strategies
- D) Personal interests and hobbies (Correct)**

8. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) Have only the idea and name of her business
- B) Total cost of starting her business without any details
- C) Challenges her business might face along with solutions for them (Correct)**
- D) None of these

9. When presenting your business plan, what should you do to engage and connect with the audience?

- A) Practice until you can confidently present your plan
- B) Repeat yourself multiple times
- C) Share a story or an experience that shaped your idea (Correct)**
- D) Avoid eye contact with the audience

10. When presenting your business plan to a potential investor, you should be clear about _____

- A) Initial investment required and breakdown of the costs (Incorrect)
- B) Expected customer count
- C) Potential earnings
- D) All of these**

11. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Repeat yourself multiple times (Incorrect)
- B) Give demo of the product/ service**
- C) Share overall business costs
- D) Tell a joke

12. Imagine you're presenting your business plan to potential investors. Why is it important to actively listen to their questions and provide thoughtful answers?

- A) To show off your expertise
- B) To avoid eye contact
- C) To understand the concerns of the investors and build their confidence in your plan (Correct)**
- D) None of these

13. Maya needs funding for her small business. What can she

do to find a suitable investor?

- A) Send her business plan to every investor she finds online.
- B) **Attend networking events to meet suitable investors.**
- C) Send her business plan to her friends and ask them to send it to investors they may know. (Incorrect)
- D) Wait for the suitable investor to find her

14. Why is it important to think of new ways to solve problems? | ಸಮಸ್ಯೆಗಳನ್ನು ಪರಿಹರಿಸಲು ಹೊಸ ಮಾರ್ಗಗಳ ಬಗ್ಗೆ ಯೋಚಿಸುವುದು ಏಕೆ ಮುಖ್ಯ?

- A) **New ideas can make work easier or faster | ಹೊಸ ಆಲೋಚನೆಗಳು ಕೆಲಸವನ್ನು ಸುಲಭಗೊಳಿಸುವುದು ಅಥವಾ ವೇಗವಾಗಿ ಮಾಡಬಹುದು**
- B) It is fun to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸಲು ಖುಷಿಯಾಗುತ್ತದೆ
- C) To waste time | ಸಮಯ ವ್ಯರ್ಥ ಮಾಡಲು
- D) It is unnecessary to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸುವುದು ಅನಗತ್ಯ

15. If a factory manager gets a big order to deliver but there is a shortage of workers, the manager will _____ | ಕಾರ್ಮಿಕರ ಕೊರತೆಯಿದ್ದು, ಕಾರ್ಖಾನೆಯ ವ್ಯವಸ್ಥಾಪಕರು ದೊಡ್ಡ ಆದೇಶವನ್ನು ಪಡೆದರೆ, ಆಗ ವ್ಯವಸ್ಥಾಪಕರು _____

- A) Stop working | ಕೆಲಸ ನಿಲ್ಲಿಸ ಬೇಕು
- B) **Request workers to work extra hours | ಹೆಚ್ಚುವರಿ ಗಂಟೆಗಳ ಕೆಲಸ ಮಾಡಲು ಕಾರ್ಮಿಕರನ್ನು ವಿನಂತಿಸ ಬೇಕು**
- C) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸ ಬೇಕು
- D) Cancel the orders | ಆದೇಶಗಳನ್ನು ರದ್ದುಗೊಳಿಸ ಬೇಕು

16. Which of the following ways can help you work well with people? | ಕೆಳಗಿನ ಯಾವ ವಿಧಾನಗಳು ಜನರೊಂದಿಗೆ ಉತ್ತಮವಾಗಿ

ಕಾರ್ಯ ನಿರ್ವಹಿಸಲು ನಿಮಗೆ ಸಹಾಯ ಮಾಡಬಹುದು?

- A) Technical skill | ತಾಂತ್ರಿಕ ಕೌಶಲ್ಯ
- B) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ
- C) Not talking to coworkers | ಸಹೋದ್ಯೋಗಿಗಳೊಂದಿಗೆ ಮಾತನಾಡುವುದಿಲ್ಲ
- D) **Paying attention, staying calm in challenging situations | ಗಮನ ಕೊಡುವುದು, ಸವಾಲಿನ ಸಂದರ್ಭಗಳಲ್ಲಿ ಶಾಂತವಾಗಿರುವುದು**

17. What does working well together mean? | ಒಟ್ಟಿಗೆ ಬೆನ್ನಾಗಿ ಕೆಲಸ ಮಾಡುವುದರ ಅರ್ಥವೇನು?

- A) Be friendly with all | ಎಲ್ಲರೊಂದಿಗೆ ಸ್ನೇಹದಿಂದಿರಿ
- B) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ
- C) Participate get-together | ಗೆಟ್-ಟುಗದರ್ ಭಾಗವಹಿಸಿ
- D) **Sharing ideas, listening, finding solutions together | ವಿಚಾರಗಳನ್ನು ಹಂಚಿಕೊಳ್ಳುವುದು, ಆಲಿಸುವುದು, ಒಟ್ಟಿಗೆ ಪರಿಹಾರಗಳನ್ನು ಕಂಡುಕೊಳ್ಳುವುದು**

18. In a manufacturing unit, the packaging process is taking longer than usual time, causing delays in shipments. What should the workers do? | ಉತ್ಪಾದನಾ ಘಟಕದಲ್ಲಿ, ಪ್ಯಾಕೇಜಿಂಗ್ ಪ್ರಕ್ರಿಯೆಯು ಸಾಮಾನ್ಯ ಸಮಯಕ್ಕಿಂತ ಹೆಚ್ಚು ಸಮಯ ತೆಗೆದುಕೊಳ್ಳುತ್ತದೆ, ಇದು ಸಾಗಣೆಯಲ್ಲಿ ವಿಳಂಬವನ್ನು ಉಂಟುಮಾಡುತ್ತದೆ. ಕಾರ್ಮಿಕರು ಏನು ಮಾಡಬೇಕು?

- A) Continue packaging the same way | ಪ್ಯಾಕೇಜಿಂಗ್ ಅನ್ನು ಅದೇ ರೀತಿಯಲ್ಲಿ ಮುಂದುವರಿಸಿ
- B) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸಿ
- C) **Discuss and think about different ways to pack faster | ವೇಗವಾಗಿ ಪ್ಯಾಕ್ ಮಾಡಲು ವಿವಿಧ ವಿಧಾನಗಳ ಬಗ್ಗೆ ಚರ್ಚಿಸಿ ಮತ್ತು ಯೋಚಿಸಿ**
- D) Complain to the management | ಆಡಳಿತ ಮಂಡಳಿಗೆ ದೂರು ನೀಡಿ