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**Score: 13/18 (72.22%)**

**Code: 4016**

1. An entrepreneurial mindset means to:

- A) Identify opportunities and use them for your benefit  
 B) Try different ways to solve problems  
 C) Achieve your goal, without giving up  
**D) All of these (Correct)**

- C) Future growth strategies  
**D) Personal interests and hobbies (Correct)**

2. What does it mean to think like a business person?

- A) Only thinking about money  
 B) Being scared to try new things  
**C) Seeing problems as things to fix (Correct)**  
 D) Not liking change

8. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) Have only the idea and name of her business  
 B) Total cost of starting her business without any details  
**C) Challenges her business might face along with solutions for them (Correct)**  
 D) None of these

3. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Waiting until everything is perfect to do something (Incorrect)  
**B) Taking action to solve the problem**  
 C) Ignoring the problem and hoping it goes away  
 D) Blaming others for the problem

9. When presenting your business plan, what should you do to engage and connect with the audience?

- A) Practice until you can confidently present your plan  
 B) Repeat yourself multiple times  
**C) Share a story or an experience that shaped your idea (Correct)**  
 D) Avoid eye contact with the audience

4. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Give up on your idea  
 B) Stop talking about it  
**C) Ask for feedback and make your idea better with their help (Correct)**  
 D) Stick to your idea without listening to others

10. When presenting your business plan to a potential investor, you should be clear about \_\_\_\_\_

- A) Initial investment required and breakdown of the costs (Incorrect)  
 B) Expected customer count  
 C) Potential earnings  
**D) All of these**

5. Why is it important to have a business plan before starting a business?

- A) To attract investors and get a loan  
 B) To outline goals and set clear direction for growth (Incorrect)  
 C) To identify potential challenges and risks  
**D) All of these**

11. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Repeat yourself multiple times  
**B) Give demo of the product/ service (Correct)**  
 C) Share overall business costs  
 D) Tell a joke

6. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

- A) Setting up the shop in a busy area**  
 B) Offering repair services at a higher price (Incorrect)  
 C) Putting up flyers in the neighborhood  
 D) Picking the right shop name

12. Imagine you're presenting your business plan to potential investors. Why is it important to actively listen to their questions and provide thoughtful answers?

- A) To show off your expertise  
 B) To avoid eye contact  
**C) To understand the concerns of the investors and build their confidence in your plan (Correct)**  
 D) None of these

7. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Business idea  
 B) Startup costs

13. Maya needs funding for her small business. What can she do to find a suitable investor?

A) Send her business plan to every investor she finds online. **B) Attend networking events to meet suitable investors.**

C) Send her business plan to her friends and ask them to send it to investors they may know. (Incorrect) D) Wait for the suitable investor to find her

14. Why is it important to think of new ways to solve problems? | ಸಮಸ್ಯೆಗಳನ್ನು ಪರಿಹರಿಸಲು ಹೊಸ ಮಾರ್ಗಗಳ ಬಗ್ಗೆ ಯೋಚಿಸುವುದು ಏಕೆ ಮುಖ್ಯ?

**A) New ideas can make work easier or faster | ಹೊಸ ಆಲೋಚನೆಗಳು ಕೆಲಸವನ್ನು ಸುಲಭಗೊಳಿಸಬಹುದು ಅಥವಾ ವೇಗವಾಗಿ ಮಾಡಬಹುದು (Correct)**

B) It is fun to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸಲು ಖುಷಿಯಾಗುತ್ತದೆ

C) To waste time | ಸಮಯ ವ್ಯರ್ಥ ಮಾಡಲು

D) It is unnecessary to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸುವುದು ಅನಗತ್ಯ

15. If a factory manager gets a big order to deliver but there is a shortage of workers, the manager will \_\_\_\_\_ | ಕಾರ್ಮಿಕರ ಕೊರತೆಯಿದ್ದು, ಕಾರ್ಖಾನೆಯ ವ್ಯವಸ್ಥಾಪಕರು ದೊಡ್ಡ ಆದೇಶವನ್ನು ಪಡೆದರೆ, ಆಗ ವ್ಯವಸ್ಥಾಪಕರು \_\_\_\_\_

A) Stop working | ಕೆಲಸ ನಿಲ್ಲಿಸಬೇಕು

**B) Request workers to work extra hours | ಹೆಚ್ಚುವರಿ ಗಂಟೆಗಳ ಕೆಲಸ ಮಾಡಲು ಕಾರ್ಮಿಕರನ್ನು ವಿನಂತಿಸಬೇಕು (Correct)**

C) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸಬೇಕು

D) Cancel the orders | ಆದೇಶಗಳನ್ನು ರದ್ದುಗೊಳಿಸಬೇಕು

16. Which of the following ways can help you work well with people? | ಕೆಳಗಿನ ಯಾವ ವಿಧಾನಗಳು ಜನರೊಂದಿಗೆ ಉತ್ತಮವಾಗಿ

ಕಾರ್ಯನಿರ್ವಹಿಸಲು ನಿಮಗೆ ಸಹಾಯ ಮಾಡಬಹುದು?

A) Technical skill | ತಾಂತ್ರಿಕ ಕೌಶಲ್ಯ

B) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ

C) Not talking to coworkers | ಸಹೋದ್ಯೋಗಿಗಳೊಂದಿಗೆ ಮಾತನಾಡುವುದಿಲ್ಲ

**D) Paying attention, staying calm in challenging situations | ಗಮನ ಕೊಡುವುದು, ಸವಾಲಿನ ಸಂದರ್ಭಗಳಲ್ಲಿ ಶಾಂತವಾಗಿರುವುದು (Correct)**

17. What does working well together mean? | ಒಟ್ಟಿಗೆ ಚೆನ್ನಾಗಿ ಕೆಲಸ ಮಾಡುವುದರ ಅರ್ಥವೇನು?

A) Be friendly with all | ಎಲ್ಲರೊಂದಿಗೆ ಸ್ನೇಹದಿಂದಿರಿ

B) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ

C) Participate get-together | ಗೆಟ್-ಟುಗದರ್ ಭಾಗವಹಿಸಿ

**D) Sharing ideas, listening, finding solutions together | ವಿಚಾರಗಳನ್ನು ಹಂಚಿಕೊಳ್ಳುವುದು, ಆಲಿಸುವುದು, ಒಟ್ಟಿಗೆ ಪರಿಹಾರಗಳನ್ನು ಕಂಡುಕೊಳ್ಳುವುದು (Correct)**

18. In a manufacturing unit, the packaging process is taking longer than usual time, causing delays in shipments. What should the workers do? | ಉತ್ಪಾದನಾ ಘಟಕದಲ್ಲಿ, ಪ್ಯಾಕೇಜಿಂಗ್ ಪ್ರಕ್ರಿಯೆಯು ಸಾಮಾನ್ಯ ಸಮಯಕ್ಕಿಂತ ಹೆಚ್ಚು ಸಮಯ ತೆಗೆದುಕೊಳ್ಳುತ್ತದೆ, ಇದು ಸಾಗಣೆಯಲ್ಲಿ ವಿಳಂಬವನ್ನು ಉಂಟುಮಾಡುತ್ತದೆ. ಕಾರ್ಮಿಕರು ಏನು ಮಾಡಬೇಕು?

A) Continue packaging the same way | ಪ್ಯಾಕೇಜಿಂಗ್ ಅನ್ನು ಅದೇ ರೀತಿಯಲ್ಲಿ ಮುಂದುವರಿಸಿ

B) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸಿ

**C) Discuss and think about different ways to pack faster | ವೇಗವಾಗಿ ಪ್ಯಾಕ್ ಮಾಡಲು ವಿವಿಧ ವಿಧಾನಗಳ ಬಗ್ಗೆ ಚರ್ಚಿಸಿ ಮತ್ತು ಯೋಚಿಸಿ (Correct)**

D) Complain to the management | ಆಡಳಿತ ಮಂಡಳಿಗೆ ದೂರು ನೀಡಿ