

ITI Quiz - 31-Mar-2026

10:57 AM

Q. ID: ITISKILL0572SM

March 2026

Answer Key

Duration: 1 Mins

Total Marks: 18

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1. Anita is going to the bank today to ask for a loan. She has prepared a business plan. Which of the following will make her business plan strong?

- A) Challenges her business might face along with solutions for them
B) Total cost of starting her business without any details
C) None of these
D) Have only the idea and name of her business

Answer: A) Challenges her business might face along with solutions for them

2. When presenting your business plan, what should you do to engage and connect with the audience?

- A) Avoid eye contact with the audience
B) Share a story or an experience that shaped your idea
C) Practice until you can confidently present your plan
D) Repeat yourself multiple times

Answer: B) Share a story or an experience that shaped your idea

3. In a manufacturing unit, the packaging process is taking longer than usual time, causing delays in shipments. What should the workers do? | ಉತ್ಪಾದನಾ ಘಟಕದಲ್ಲಿ, ಪ್ಯಾಕೇಜಿಂಗ್ ಪ್ರಕ್ರಿಯೆಯು ಸಾಮಾನ್ಯ ಸಮಯಕ್ಕಿಂತ ಹೆಚ್ಚು ಸಮಯ ತೆಗೆದುಕೊಳ್ಳುತ್ತದೆ, ಇದು ಸಾಗಣೆಯಲ್ಲಿ ವಿಳಂಬವನ್ನು ಉಂಟುಮಾಡುತ್ತದೆ. ಕಾರ್ಮಿಕರು ಏನು ಮಾಡಬೇಕು?

- A) Discuss and think about different ways to pack faster | ವೇಗವಾಗಿ ಪ್ಯಾಕ್ ಮಾಡಲು ವಿವಿಧ ವಿಧಾನಗಳ ಬಗ್ಗೆ ಚರ್ಚಿಸಿ ಮತ್ತು ಯೋಚಿಸಿ
B) Complain to the management | ಆಡಳಿತ ಮಂಡಳಿಗೆ ದೂರು ನೀಡಿ
C) Continue packaging the same way | ಪ್ಯಾಕೇಜಿಂಗ್ ಅನ್ನು ಅದೇ ರೀತಿಯಲ್ಲಿ ಮುಂದುವರಿಸಿ
D) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸಿ

Answer: A) Discuss and think about different ways to pack faster | ವೇಗವಾಗಿ ಪ್ಯಾಕ್ ಮಾಡಲು ವಿವಿಧ ವಿಧಾನಗಳ ಬಗ್ಗೆ ಚರ್ಚಿಸಿ ಮತ್ತು ಯೋಚಿಸಿ

4. Why is it important to have a business plan before starting a business?

- A) To attract investors and get a loan
B) To identify potential challenges and risks
C) All of these
D) To outline goals and set clear direction for growth

Answer: C) All of these

5. What does it mean to think like a business person?

- A) Being scared to try new things
B) Not liking change
C) Seeing problems as things to fix
D) Only thinking about money

Answer: C) Seeing problems as things to fix

6. If your coworkers don't agree with your project idea, what's a good way to handle it with an entrepreneurial mindset?

- A) Stick to your idea without listening to others
B) Ask for feedback and make your idea better with their help
C) Stop talking about it
D) Give up on your idea

Answer: B) Ask for feedback and make your idea better with their help

7. An entrepreneurial mindset means to:

- A) Try different ways to solve problems
B) Identify opportunities and use them for your benefit
C) Achieve your goal, without giving up
D) All of these

Answer: D) All of these

8. Mehul is making a plan for his business. Which of the following is NOT included in a business plan?

- A) Startup costs
B) Future growth strategies
C) Personal interests and hobbies
D) Business idea

Answer: C) Personal interests and hobbies

9. If a factory manager gets a big order to deliver but there is a shortage of workers, the manager will _____ | ಕಾರ್ಮಿಕರ ಕೊರತೆಯಿದ್ದು, ಕಾರ್ಖಾನೆಯ ವ್ಯವಸ್ಥಾಪಕರು ದೊಡ್ಡ ಆದೇಶವನ್ನು ಪಡೆದರೆ, ಆಗ ವ್ಯವಸ್ಥಾಪಕರು _____

- A) Ignore the problem | ಸಮಸ್ಯೆಯನ್ನು ನಿರ್ಲಕ್ಷಿಸಿ ಬೇಕು
B) Cancel the orders | ಆದೇಶಗಳನ್ನು ರದ್ದುಗೊಳಿಸಿ ಬೇಕು
C) Request workers to work extra hours | ಹೆಚ್ಚುವರಿ ಗಂಟೆಗಳ ಕೆಲಸ ಮಾಡಲು ಕಾರ್ಮಿಕರನ್ನು ವಿನಂತಿಸಿ ಬೇಕು
D) Stop working | ಕೆಲಸ ನಿಲ್ಲಿಸಿ ಬೇಕು

Answer: C) Request workers to work extra hours | ಹೆಚ್ಚುವರಿ ಗಂಟೆಗಳ ಕೆಲಸ ಮಾಡಲು ಕಾರ್ಮಿಕರನ್ನು ವಿನಂತಿಸಿ ಬೇಕು

10. Imagine you are setting up a mobile repair shop. Which of the following is the most important for its success?

- A) Putting up flyers in the neighborhood
B) Offering repair services at a higher price
C) Picking the right shop name
D) Setting up the shop in a busy area

Answer: D) Setting up the shop in a busy area

11. What does working well together mean? | ಒಟ್ಟಿಗೆ ಚೆನ್ನಾಗಿ ಕೆಲಸ ಮಾಡುವುದರ ಅರ್ಥವೇನು?

- A) Participate get-together | ಗೆಟ್-ಟುಗದರ್ ಭಾಗವಹಿಸಿ
B) Sharing ideas, listening, finding solutions together | ವಿಚಾರಗಳನ್ನು ಹಂಚಿಕೊಳ್ಳುವುದು, ಆಲಿಸುವುದು, ಒಟ್ಟಿಗೆ ಪರಿಹಾರಗಳನ್ನು ಕಂಡುಕೊಳ್ಳುವುದು
C) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ
D) Be friendly with all | ಎಲ್ಲರೊಂದಿಗೆ ಸ್ನೇಹದಿಂದಿರಿ

Answer: B) Sharing ideas, listening, finding solutions together | ವಿಚಾರಗಳನ್ನು ಹಂಚಿಕೊಳ್ಳುವುದು, ಆಲಿಸುವುದು, ಒಟ್ಟಿಗೆ ಪರಿಹಾರಗಳನ್ನು ಕಂಡುಕೊಳ್ಳುವುದು

12. When presenting your business plan to a potential investor, you should be clear about _____

- A) Expected customer count
B) All of these
C) Initial investment required and breakdown of the costs
D) Potential earnings

Answer: B) All of these

13. Which of the following ways can help you work well with people? | ಕೆಳಗಿನ ಯಾವ ವಿಧಾನಗಳು ಜನರೊಂದಿಗೆ ಉತ್ತಮವಾಗಿ ಕಾರ್ಯನಿರ್ವಹಿಸಲು ನಿಮಗೆ ಸಹಾಯ ಮಾಡಬಹುದು?

- A) Not doing any mistakes | ಯಾವುದೇ ತಪ್ಪುಗಳನ್ನು ಮಾಡುತ್ತಿಲ್ಲ
B) Paying attention, staying calm in challenging situations | ಗಮನ ಕೊಡುವುದು, ಸವಾಲಿನ ಸಂದರ್ಭಗಳಲ್ಲಿ ಶಾಂತವಾಗಿರುವುದು
C) Technical skill | ತಾಂತ್ರಿಕ ಕೌಶಲ್ಯ
D) Not talking to coworkers | ಸಹೋದ್ಯೋಗಿಗಳೊಂದಿಗೆ ಮಾತನಾಡುವುದಿಲ್ಲ

Answer: B) Paying attention, staying calm in challenging situations | ಗಮನ ಕೊಡುವುದು, ಸವಾಲಿನ ಸಂದರ್ಭಗಳಲ್ಲಿ ಶಾಂತವಾಗಿರುವುದು

14. Maya needs funding for her small business. What can she do to find a suitable investor?

- A) Send her business plan to her friends and ask them to send it to investors they may know.
B) Send her business plan to every investor she finds online.

- C) Attend networking events
D) Wait for the suitable investor to find her

Answer: C) Attend networking events to meet suitable investors.

15. If you face a problem in your community, which of the following entrepreneurial mindset traits would be most helpful?

- A) Waiting until everything is perfect to do something
B) Blaming others for the problem
C) Taking action to solve the problem
D) Ignoring the problem and hoping it goes away

Answer: C) Taking action to solve the problem

16. Why is it important to think of new ways to solve problems? | ಸಮಸ್ಯೆಗಳನ್ನು ಪರಿಹರಿಸಲು ಹೊಸ ಮಾರ್ಗಗಳ ಬಗ್ಗೆ ಯೋಚಿಸುವುದು ಏಕೆ ಮುಖ್ಯ?

- A) It is unnecessary to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸುವುದು ಅನಗತ್ಯ
B) New ideas can make work easier or faster | ಹೊಸ ಆಲೋಚನೆಗಳು ಕೆಲಸವನ್ನು ಸುಲಭಗೊಳಿಸಬಹುದು ಅಥವಾ ವೇಗವಾಗಿ ಮಾಡಬಹುದು
C) To waste time | ಸಮಯ ವ್ಯರ್ಥ ಮಾಡಲು
D) It is fun to try new things | ಹೊಸದನ್ನು ಪ್ರಯತ್ನಿಸಲು ಖುಷಿಯಾಗುತ್ತದೆ

Answer: B) New ideas can make work easier or faster | ಹೊಸ ಆಲೋಚನೆಗಳು ಕೆಲಸವನ್ನು ಸುಲಭಗೊಳಿಸಬಹುದು ಅಥವಾ ವೇಗವಾಗಿ ಮಾಡಬಹುದು

17. When presenting your business plan, what can you do to help audience understand and believe in your product/service?

- A) Tell a joke
B) Repeat yourself multiple times
C) Give demo of the product/ service
D) Share overall business costs

Answer: C) Give demo of the product/ service

18. Imagine you're presenting your business plan to potential investors. Why is it important to actively listen to their questions and provide thoughtful answers?

- A) To show off your expertise
B) None of these
C) To avoid eye contact
D) To understand the concerns of the investors and build their confidence in your plan

Answer: D) To understand the concerns of the investors and build their confidence in your plan