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Trinity ITI udyavara Udupi

Answer Key

Duration: 120 Mins

Total Marks: 70

Q.ID: ITISKILL0325KC

1. Entrepreneurs learn from their success as well as their \_\_\_\_?.

- A) Failures                      B) Profit  
C) Friends                      D) Business Pitch

**Answer: A) Failures**

2. Balance in \_\_\_\_\_ is important to have a healthy and happy life.

- A) Career demand              B) Work-life  
C) Salary                      D) Job satisfaction

**Answer: B) Work-life**

3. Jyothi learned that all the information is stored in 'web pages'. What is the role of web pages?

- A) 'Web pages' act as internet      B) 'Web pages' act as a library  
C) 'Web pages' act as a search engine      D) None of these

**Answer: B) 'Web pages' act as a library**

4. In a business, the money involved in building a product is called \_\_\_\_\_.

- A) Profit                      B) Discount  
C) Price                      D) Cost

**Answer: D) Cost**

5. The goal that someone plans to achieve within a year is called a \_\_\_\_\_.

- A) Long term goal              B) Steps  
C) Milestone                      D) Desire

**Answer: C) Milestone**

6. Which of the following websites is helpful to learn new languages for free?

- A) Duolingo                      B) All of these  
C) LinkedIn                      D) Codecademy

**Answer: A) Duolingo**

7. Raghu's father had a typewriting press/shop. Now, he is replacing typewriters with \_\_\_\_\_.

- A) Radio                      B) Computers  
C) Phones                      D) TV

**Answer: B) Computers**

8. Jack is very good at MS Excel. He must apply for a job based on his \_\_\_\_\_.

- A) Decision                      B) Abilities  
C) Interests                      D) Mood

**Answer: B) Abilities**

9. Ramesh wanted to collect 50 stamps in 6 months. So, he started by collecting two stamps every week. This is a \_\_\_\_\_ goal.

- A) Long-term                      B) Short-term  
C) Unrealistic                      D) Life-time

**Answer: B) Short-term**

10. Shilpa wants to start a soap-making company. What kind of questions should she NOT ask her customers?

- A) Do you use soap?              B) Do you like to eat chats?  
C) How much do you pay for soap?      D) Which types of soaps do you buy?

**Answer: B) Do you like to eat chats?**

11. An Entrepreneur needs to maintain good \_\_\_\_\_? with his customers.

- A) Communication              B) Relationship  
C) Friendship                      D) Behavior

**Answer: B) Relationship**

12. Kirti attended a guest lecture. How can she use her mobile phone to understand the difficult words?

- A) Cosmetics store app              B) Use a dictionary app  
C) Shopping app                      D) Grocery app

**Answer: B) Use a dictionary app**

13. Everything that we do outside work is \_\_\_\_\_.

- A) Personal life                      B) Tuition  
C) Professional life                      D) Dislikes

**Answer: A) Personal life**

14. Paul is saving his Word document for a project. Which layout format should he use for official documents?

- A) Cut                      B) Portrait  
C) Undo                      D) Landscape

**Answer: B) Portrait**

15. Roopa wants to start a new business. But she is not sure

which product she should choose to start her business. What will be her basic research to finalize her product?

- A) Search how to advertise the product      B) Loan from Banks  
C) Buying products from others      D) Reserach on products & services that customers are currently using

**Answer: D) Reserach on products & services that customers are currently using**

16. Prem wants to start a shop. He can apply for \_\_\_\_ loan to have benefits.

- A) Education      B) Car  
C) Home      D) MUDRA

**Answer: D) MUDRA**

17. Which of the following is a universal ID card?

- A) Aadhaar Card      B) PAN Card  
C) Bank Credit card      D) Employers ID card

**Answer: A) Aadhaar Card**

18. Which of the following tasks can be done using the internet?

- A) Finding Information about job openings      B) All of these  
C) Learning new skills      D) Create a digital resume and forward it to different companies

**Answer: B) All of these**

19. What is the shortcut key for Undo?

- A) Ctrl+I      B) Ctrl+U  
C) Ctrl+Z      D) Ctrl+B

**Answer: C) Ctrl+Z**

20. \_\_\_\_ supports entrepreneurs to get loans under several schemes in district level.

- A) SSLC      B) SIDO  
C) National small industries corporation (NSIC)      D) District Industry Centres (DIC)

**Answer: D) District Industry Centres (DIC)**

21. We need an \_\_\_\_ and a search engine to access the information on the web.

- A) Key board      B) Mouse  
C) Data cable      D) Internet connection

**Answer: D) Internet connection**

22. Alexa is a \_\_\_\_ assistant.

- A) Office Assistant      B) Home Assistant  
C) Digital voice controlled      D) None of these

**Answer: C) Digital voice controlled**

23. Wahid wants to register his product under a trademark. What is the benefit of getting a trademark for your product?

- A) He can take many loans and not repay      B) He will get a lot of success  
C) No one else can use the same product name      D) He can sell it at higher rate

**Answer: C) No one else can use the same product name**

24. Laws related to activities on the internet are called \_\_\_\_\_.

- A) Cyber laws      B) Criminal laws  
C) Environment protection laws      D) Labour laws

**Answer: A) Cyber laws**

25. What does a market scan help us do?

- A) Identify different career pathways      B) None of these  
C) Learn new hobbies      D) Get better at sports

**Answer: A) Identify different career pathways**

26. We should choose our career based on our \_\_\_\_?.

- A) Strengths      B) Workplace  
C) Weakness      D) Disadvantages

**Answer: A) Strengths**

27. Which among the following is not a part of 7P's of marketing.

- A) Product      B) Price  
C) Pickles      D) Packaging

**Answer: C) Pickles**

28. Tom wants to start a shop for selling books, pens etc. Which is the best location to have his shop?

- A) Near fish market      B) At his house  
C) Near college and schools      D) Near the river

**Answer: C) Near college and schools**

29. An occupation undertaken for a long period and with opportunities for progress is called

- A) Career      B) Job  
C) Hobby      D) Work

**Answer: A) Career**

30. A \_\_\_\_ path is a series of jobs to help you progress towards your goals.

- A) Career      B) Unsatisfying  
C) Work      D) Foot

**Answer: A) Career**

31. One must choose the career path based on the changing\_\_\_\_\_.

- A) Abilities
- C) Market demands

- B) Interests
- D) Cities

**Answer: C) Market demands**

32. \_\_\_\_\_ is called the library of internet.

- A) Hardware
  - C) Software
- B) Search Engine
  - D) Mouse

**Answer: B) Search Engine**

33. A \_\_\_\_\_ is something you really want in life. You plan and take the right actions to make it happen.

- A) Goal
  - C) None of these
- B) Dream
  - D) Desire

**Answer: A) Goal**

34. Product and service are two things that can be sold. Product is what can be seen, touched and used. Service is what we \_\_\_\_\_?

- A) Pay with Gpay
  - C) Feel, Experience and Enjoy
- B) Buy from vegetable shop
  - D) Do not enjoy

**Answer: C) Feel, Experience and Enjoy**

35. Post-covid we adopted the virtual world. Meeting that happens online through the internet are called as \_\_\_\_\_.

- A) Online meeting
  - C) Physical Meeting
- B) None of these
  - D) Offline Meeting

**Answer: A) Online meeting**

36. Nayan wants to search for a file quickly on his computer. What should he do?

- A) Restart the computer
  - C) Click on ?Type here to search?
- B) Use Bluetooth
  - D) Search on Play Store

**Answer: C) Click on ?Type here to search?**

37. A business pitch is presented to investors who helps us with \_\_\_\_\_, \_\_\_\_\_, and \_\_\_\_\_.

- A) Profit and Loss
  - C) Plan and Marketing
- B) Money, Resources, and Mentoring Support
  - D) Customer and Quality

**Answer: B) Money, Resources, and Mentoring Support**

38. Prem has completed his fashion design course. Which of the following he must consider when choosing a career path?

- A) Demands
  - C) Ability
- B) All of these
  - D) Trends

**Answer: B) All of these**

39. \_\_\_\_\_ is the software that is put in a computer so that one can use it.

- A) Settings
- B) App Store

- C) Software

- D) Operating System

**Answer: D) Operating System**

40. In MS Word, you can change the text in the document to look different. This process is called \_\_\_\_\_?

- A) Saving
  - C) Formatting
- B) Deleting
  - D) Printing

**Answer: C) Formatting**

41. \_\_\_\_\_ is an organisation that uses digital technology to help people in rural India.

- A) Digital Empowerment Foundation (DEF)
  - C) Digital Empowerment (DE)
- B) Digital Education Fund (DEF)
  - D) Digital Education Foundation (DEF)

**Answer: A) Digital Empowerment Foundation (DEF)**

42. A small business run by a single person is called as \_\_\_\_\_.

- A) Sole Proprietorship
  - C) Partnership
- B) Private Limited
  - D) Multinational Unit

**Answer: A) Sole Proprietorship**

43. What are the duties of an entrepreneur?

- A) All of these
  - C) Managing finances and budgets
- B) Talking to customers
  - D) Managing the business

**Answer: A) All of these**

44. Which of the following feature is not available in online meeting tools?

- A) Display Participants contact number
  - C) After the meeting, the online meeting can be closed and ended.
- B) Everyone can turn on the camera on their own devices
  - D) Everyone can speak to each other and hear each other.

**Answer: A) Display Participants contact number**

45. Azim has received a new mail from his teacher. Where can he check the mail received?

- A) Compose
  - C) Inbox
- B) Sent
  - D) Draft

**Answer: C) Inbox**

46. Suraj has finished his ITI course. He can create a career path that helps him progress towards his \_\_\_\_\_ and \_\_\_\_\_?

- A) Cooking and painting
  - C) Singing and dancing
- B) Strengths and weakness
  - D) Goals and Objectives

**Answer: D) Goals and Objectives**

47. How does Market Scan help with running a business?

- A) Gives an idea about the customers  
B) All of these  
C) Helps understand about other similar business  
D) Helps in making the business plan

**Answer: B) All of these**

**48.** Rahim is filing tax for the first time for his business. Which of these elements are NOT needed for filing tax?

- A) Aadhar Card  
B) Birth Certificate  
C) Income Tax Return  
D) PAN Card

**Answer: C) Income Tax Return**

**49.** Which is NOT a proper way to collect data about a career?

- A) Career guidance agencies  
B) Listening to gossips  
C) Career magazines  
D) News papers

**Answer: B) Listening to gossips**

**50.** What does CPU stand for?

- A) Cutting power unit  
B) Central Processing Unit  
C) Cost per unit  
D) Central power unit

**Answer: B) Central Processing Unit**

**51.** Khan Academy is the most recommended website for\_\_\_\_\_.

- A) Job search  
B) Online meetings  
C) free online material on school subjects like economics, physics, algebra,etc.  
D) learning a new language for free

**Answer: C) free online material on school subjects like economics, physics, algebra,etc.**

**52.** Which of the following can be done using Excel?

- A) Print the document  
B) Make complicated calculations with numbers  
C) All of these  
D) Save the document

**Answer: C) All of these**

**53.** Sam wants to learn computer coding skills for free and his friend has recommended\_\_\_\_\_ website for the same.

- A) NPTEL  
B) Duolingo  
C) Khan Academy  
D) Codecademy

**Answer: D) Codecademy**

**54.** A person who hires other people for their business is an\_\_\_\_\_.

- A) Employer  
B) Employee  
C) Self -Employed  
D) Entrepreneur

**Answer: D) Entrepreneur**

**55.** What can be the source of information for a market scan?

- A) Alumni  
B) Industry visits  
C) All of these  
D) Internet

**Answer: C) All of these**

**56.** Pratibha wants to start a Biryani Hotel. What will she need first?

- A) Food Items  
B) Business plan  
C) Name Board  
D) Kitchen Equipments

**Answer: B) Business plan**

**57.** Sharvan serves as a delivery agent delivering tomatoes from a farmer to a company that makes tomato sauce. What is Sharvan's job?

- A) Seller  
B) Service Provider  
C) Distributor  
D) Buyer

**Answer: B) Service Provider**

**58.** Geetha wants to start a tailoring shop (boutique). Her trainer asked her to do a market scan. Geetha should do the market scan of \_\_\_\_\_?.

- A) Packaging companies  
B) Restaurants  
C) Beauty Parlours  
D) Tailoring shops

**Answer: D) Tailoring shops**

**59.** Pooja started a food court that was very successful with many customers. After a year, the number of customers decreased. What should Pooja do to solve this problem?

- A) Change her business  
B) Collect the Feedback from the Customers  
C) Close the Food court  
D) Change the Cooking Style

**Answer: B) Collect the Feedback from the Customers**

**60.** Krupa wants to safeguard the information on her system. Which of the following is the correct way to store information safely on a computer?

- A) Always close/ lock your computer when you are not using it  
B) Set a strong password for your computer.  
C) All of these  
D) Save the files with a clear name.

**Answer: C) All of these**

**61.** Activities that one is good at and can do well are called \_\_\_\_\_.

- A) Abilities  
B) Interests  
C) Passion  
D) Sports

**Answer: A) Abilities**

**62.** Vidya is single-handedly selling homemade pickles to her neighbors. Vidya is a/an\_\_\_\_\_.

- A) Entrepreneur  
B) Self-employed person  
C) Distributor  
D) Seller

**Answer: B) Self-employed person**

63. Nisha loves cooking and she is good at dancing. Her ability is \_\_\_\_.

- A) Cooking
- B) Singing
- C) Painting
- D) Dancing

**Answer: D) Dancing**

64. Mani is a painter and he buys new brushes and tins for painting. What type of cost it is?

- A) Variable Cost
- B) Maintenance
- C) Fixed Cost
- D) Total Cost

**Answer: C) Fixed Cost**

65. A good business idea for a young or new entrepreneur should be sustainable. This means\_\_\_\_\_.

- A) It is planned for the present and future business growth
- B) It has many details
- C) It has budget
- D) It is easy to use

**Answer: A) It is planned for the present and future business growth**

66. \_\_\_\_\_is a tool to organize a large amount of data in an easy and understandable way.

- A) Paint
- B) Chrome
- C) Excel
- D) Print

**Answer: C) Excel**

67. Siddhu is planning to start his career. He should have \_\_\_\_.

- A) Education
- B) Resume
- C) Career plan
- D) All of these

**Answer: D) All of these**

68. Latha is planning to join a beauty salon. But she is not very sure about this profession. Who should she speak with to get a better understanding of the profession?

- A) Strangers
- B) Classmates
- C) Parents
- D) Professionals

**Answer: D) Professionals**

69. Which website to use to book the train tickets

- A) [https:// myaadhaar.uidai.gov.in](https://myaadhaar.uidai.gov.in)
- B) [http: /www . igod.gov.in](http://www.igod.gov.in)
- C) [http://www . india.gov.in/](http://www.india.gov.in/)
- D) [http:/ www .irctc. co.in](http://www.irctc.co.in)

**Answer: D) [http:/ www .irctc. co.in](http://www.irctc.co.in)**

70. A \_\_\_\_\_is a new business, which later grows into a big company

- A) Hotels
- B) Parlours
- C) NSIC
- D) Start Up

**Answer: D) Start Up**