

Govt ITI college HD Kote

ITI Quiz - 31-Jul-2026 12:10 PM

Q. ID: ITISKILL3839IX | July 2026

33.00% 33 / 100

Student Name	Srinivas	Access Code	1579
Attempt No.	#2	Completion Time	01:04 PM
Rank	#1	Total Questions	100

33 SCORE

100 MAX MARKS

33 CORRECT

67 INCORRECT

Answer Review

Q1 **INCORRECT** We can learn English by ____?.

A. Cooking ☐

B. Playing ☐

C. Reading newspaper ☒

D. None of these ☐

Q2 **CORRECT** Verbs tell the action of the ____.

A. Cow ☐

B. Change ☐

C. Act ☐

D. Naming words ☒

Q3 **CORRECT** Add comma wherever it is necessary. After the meeting we will go out.

A. After, the meeting, we will go out.

B. After the meeting, we will go out. ☒

C. After the, meeting we will go, out.

D. After the meeting we will go out.

Q4 **INCORRECT** The police were questioning about his crime. What type of sentence is it?

A. Declarative (.) ☐

B. Interrogative (?)

C. Exclamatory (!) ☒

D. None of these

Q5 **INCORRECT** The correct order for a sentence is ____.

A. Subject, Verb, Object ☐

B. Subject, Verb

C. Verb, Object, Subject ☒

D. Verb, Verb, Subject

Q6 **INCORRECT** Raj was driving towards Mysore. On the way he found few arrows marked next to Mysore on the board. What does it suggest ?

A. Direction ☐

B. Map ☒

C. Way

D. None of these

Q7 **INCORRECT** John does not agree with his coworker about a task. How should he communicate his disagreement?

A. You don't know anything. ☐

B. I respectfully disagree with what you are saying. ☐

C. You are wrong!

D. I will just do it my way.

Q8 **INCORRECT** Effective communication is to both ____.

A. speak and listen well ☐

B. speak well

C. see well ☐

D. learn well

Q9 **CORRECT** Sanju met her cousin Keerti accidentally in a mall. How should she greet her?

A. Long time, no see! ☐

B. What are you doing here?

C. Thank you!

D. Take care!

Q10 **CORRECT** Vinutha was questioned whether she has completed her degree in an interview. How should she respond stating that she has completed?

A. Yes

B. No

C. Yes, I have completed my degree ☐

D. Completed my degree

Q11 **INCORRECT** When two or more people give their thoughts and views on a topic. It is called a_____.

A. Speaking

B. Listening

C. Reading ☐

D. Group discussion ☐

Q12 **CORRECT** A person who makes a call_____

A. Keypad

B. Caller ☐

C. Phase

D. Contacts

Q13 **INCORRECT** Harish made a call to the Senior manager in a company. How is he supposed to start the conversation.?

A. Greet the person ☐

B. Purpose of call

C. Thank the person ☐

D. Good bye

Q14 **CORRECT** Rehana faced a problem with her project. She is dealing with a problem with the right attitude. This is an example of-

A. Negative attitude

B. Technical skill

C. Scientific skill

D. Positive attitude ☐

Q15 **INCORRECT** _____ is a way of thinking to solve a problem.

A. Critical thinking ☐

B. Self confidence ☐

C. Negative attitude

D. Time Management

Q16 **INCORRECT** Revathi got a job offer out of her town. She decided to refuse the offer after listing the pros and cons. She followed _____ process.

A. Decision- making ☐

B. Positive attitude

C. Conflict resolution ☐

D. Negative attitude

Q17 **INCORRECT** Finding a solution to any problem is known as _____ skill.

A. Over thinking

B. Critical thinking ☐

C. Decision-making

D. Problem solving ☐

Q18 **CORRECT** If one is capable of finding solutions to problems, one will get better at _____.

A. Self-motivation

B. Problem-solving ☐

C. Career

D. Painting

Q19 **CORRECT** Steve's mother told him that the mixer grinder is not working. What should be his first step in order to solve the problem?

A. Complain

B. Identify the problem ☒

C. Sell the mixer

D. Throw it

Q20 **CORRECT** Nitya wanted to discuss an issue with her teammates. What type of communication is it?

A. Written

B. Verbal ☒

C. Image

D. Video

Q21 **INCORRECT** At workplace, communication must follow the ____.

A. Ideas

B. Text

C. 6Cs ☒

D. Close ☐

Q22 **INCORRECT** Conflict usually creates ____?.

A. Negative emotions ☒

B. Positive emotions

C. Happy emotions

D. Enjoyment ☐

Q23 **INCORRECT** Priya received constructive (helpful) criticism from her manager about her latest project. What should she do?

A. Listen

B. Understand ☐

C. Thank her manager

D. All of these ☐

Q24 **CORRECT** Rita talks to her customers. But she is unable to understand what they say. What should she do?

A. Improve her listening skills ☐

B. Stop talking to them

C. Fight with customers

D. Stop her business

Q25 **CORRECT** You are scared to communicate with others. What are some ways to solve this problem?

A. Find your strengths about communication

B. Find your weakness about communication

C. Find ways to improve & learn more about your weakness

D. All of these ☐

Q26 **INCORRECT** What does the growth of a business depend on?

A. How you talk to customers

B. How you take feedback from customers ☐

C. How you help customers

D. All of these ☐

Q27 **INCORRECT** Pushpa and Kavya have opened a shop for baby clothes in Bangalore and Chennai. Bangalore outlet is gaining more popularity and profit? What might be the reason?

A. Good customer relationship in Bangalore shop ☐

B. Chennai is very hot ☐

C. There are more babies in Bangalore

D. No reasons

Q28 **INCORRECT** Meena sells milk packets. One day, she got a dissatisfied (unhappy) customer because the milk was spoilt. What should Meena NOT do now?

A. Say sorry to the customer

B. Quickly give another packet of milk

C. Make sure the customer is happy ☐

D. Get angry with the customer ☐

Q29 **INCORRECT** FAB means ____?

A. Features, Advantages, Benefits ☐

B. Features, Advices, Benefits ☐

C. Five, Advertisements , Boards

D. Festival, Adventure, Behalf

Q30 **INCORRECT** Customers sharing their experience and opinion about a product is called ____.

A. Customer Support

B. Customer Feedback ☐

C. Customer Probing ☐

D. Customer ID

Q31 **CORRECT** People who are born in one sex, but they know that they belong to another sex are ____?.

A. Transpersons ☐

B. Stereotypical

C. Males

D. Females

Q32 **INCORRECT** People of different sex, gender, caste, class, culture, age, physical appearance, education, abilities must feel ____.

A. Unsafe and worried ☐

B. Safe and respected ☐

C. Unsafe and bullied

D. Threatened and policed

Q33 **CORRECT** The Indian government passed the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act in 2013. In simpler terms, it is also called ____?.

A. SOS

B. SHWW

C. PPR

D. POSH ☐

Q34 **CORRECT** Sarah notices a colleague, John, making unwelcome jokes about someone's clothes at the office party. What should Sarah do according to the POSH Act?

A. Ignore it, John might be joking

B. Tell John directly to stop

C. Report the incident to Internal Committee (IC) ☐

D. Make a sarcastic comment back at John

Q35 **INCORRECT** What are the qualities of an entrepreneur that a self-employed person also needs to have?

A. Creative Thinking

B. Problem Solving

C. Customer Service ☐

D. All of these ☐

Q36 **INCORRECT** Roopa wants to start a new business. But she is not sure which product she should choose to start her business. What will be her basic research to finalize her product?

A. Loan from Banks

B. Buying products from others ☐

C. Search how to advertise the product

D. Reserach on products & services that customers are currently using ☐

Q37 **CORRECT** Product is an object that can be_____.

A. Seen

B. Touched

C. Seen, Touched and Used ☐

D. Used

Q38 **INCORRECT** Sharvan serves as a delivery agent delivering tomatoes from a farmer to a company that makes tomato sauce. What is Sharvan's job?

A. Seller ☐

B. Service Provider ☐

C. Buyer

D. Distributor

Q39 **INCORRECT** Select the example of a product from the options.

A. Home painting ☐

B. Parlour service

C. Shirt ☐

D. Bike repair

Q40 **INCORRECT** How can we understand what customers want?

A. By doing research on customer needs ☐

B. By advertising the business

C. Selling a new product

D. By moving to a new business ☐

Q41 **INCORRECT** Rahim is filing tax for the first time for his business. Which of these elements are NOT needed for filing tax?

A. Birth Certificate

B. PAN Card ☐

C. Aadhar Card

D. Income Tax Return ☐

Q42 **INCORRECT** Price is an important part of marketing. Price means_____

A. Marketing

B. Rate of a product in rupees ☐

C. Promotion ☐

D. Raw Materials

Q43 **INCORRECT** Preeti is renting a kitchen to run a Paratha Shop, The rent of the kitchen is ____cost?

A. Variable

B. Total

C. Fixed ☒

D. Admin ☐

Q44 **CORRECT** Joy started a homemade pickle business. He has not been able to get profit in the first 2 months. What should he do?

A. End his business

B. Borrow money

C. Find reasons for his failure & learn from them ☒

D. Get angry

Q45 **CORRECT** In which of the following tasks, do we need digital literacy?

A. Finding information online

B. Creating a Resume

C. Communicatio n through emails

D. All of these ☒

Q46 **CORRECT** Which of the following is not a part of a desktop Computer?

A. Monitor

B. Antenna ☒

C. Web Camera

D. Mouse

Q47 **INCORRECT** Riya does not know which version of windows is installed on her laptop. How can she identify the version?

A. By uninstalling the windows

B. By looking at the opening screen ☐

C. By shutting down the computer ☐

D. By reinstalling the windows

Q48 **INCORRECT** Krupa wants to safeguard the information on her system. Which of the following is the correct way to store information safely on a computer?

A. Set a strong password for your computer. ☐

B. Always close/ lock your computer when you are not using it

C. Save the files with a clear name.

D. All of these ☐

Q49 **INCORRECT** Paul is saving his Word document for a project. Which layout format should he use for official documents?

A. Portrait ☐

B. Landscape

C. Cut ☐

D. Undo

Q50 **INCORRECT** Which of the following is the symbol of AutoSum?

A. ? ☐

B. Z ☐

C. X

D. Y

Q51 **INCORRECT** Trisha entered a number in E column and row 5. What is the name of that cell?

A. E1 ☐

B. E ☐

C. E5 ☒

D. 5 ☐

Q52 **INCORRECT** Maya wants to find the capital of Germany, Which of the following search engines can she use to find the information?

A. Google ☐

B. Bing ☐

C. Yahoo ☐

D. All of these ☒

Q53 **CORRECT** _____ are the most convenient way to do something online.

A. Mobile apps ☒

B. Desktop ☐

C. Monitor ☐

D. Keypad ☐

Q54 **CORRECT** Which of the following is a voice- controlled digital assistant?

A. Alexa ☐

B. Siri ☐

C. Google Assistant ☐

D. All of these ☒

Q55 **INCORRECT** Komal wants to regularly monitor her body conditions like temperature and heartbeat. Which of the following device can help her?

A. Mobile Phone ☐

B. Calculator

C. Siri

D. Smart watch ☒

Q56 **INCORRECT** For online meetings, you can share ___ for the people to join the meeting.

A. Personal mobile number

B. Location ☐

C. email id

D. Meeting Link or ID ☒

Q57 **INCORRECT** Internet is the best place to be a_____.

A. Life long learner ☐

B. Self learner

C. Continuous learner

D. All of these ☒

Q58 **INCORRECT** Gopi spends his salary on movies, groceries, house rent and clothes. Where can he reduce his expenses to save some money?

A. Clothes

B. House rent

C. Movies ☒

D. Groceries ☐

Q59 **INCORRECT** When a person deposits a fixed sum of money every over a fixed period of time, it is a _____ account.

A. Recurring Deposit ☐

B. Saving Account ☐

C. Current Account ☐

D. Fixed Deposit ☐

Q60 **CORRECT** Arya has joined a new company. They want him to open a _____so that they can credit his salary.

A. Fixed deposit ☐

B. Recurring deposit ☐

C. Salary account ☐

D. Current account ☐

Q61 **INCORRECT** Which of the following are ways to conduct a digital transaction?

A. Digital Wallet ☐

B. UPI Payment ☐

C. Credit Card ☐

D. All of these ☐

Q62 **INCORRECT** Net banking is done on a computer through a_____.

A. Relative ☐

B. Friend ☐

C. Cashier ☐

D. Bank website ☐

Q63 **INCORRECT** Which among these is NOT a digital wallet?

A. MobiKwik

B. Paytm

C. PhonePe ☐

D. Internet explorer ☐

Q64 **INCORRECT** Karthik has joined a new company. His salary is Rs. 3 lakhs per year. This is his ___salary.

A. Monthly

B. Basic

C. Net ☐

D. Gross ☐

Q65 **INCORRECT** Knowledge and awareness of laws is called ___?

A. Digital literacy ☐

B. Legal literacy ☐

C. Financial literacy

D. English literacy

Q66 **INCORRECT** Sudha just delivered a baby. For how long Is she entitled to take a maternity leave as an employee?

A. 2 months

B. 5 months

C. 26 weeks ☐

D. One year ☐

Q67 **INCORRECT** Which of these is a bad practice in a workplace?

A. Open and honest communication

B. Opportunity to grow in the company

C. Good work- life balance ☐

D. No trust between co- workers ☒

Q68 **INCORRECT** Shreyas is going for an interview . He has picked a shirt from the cupboard. He must _____before wearing it.

A. soak

B. color ☐

C. tear

D. iron ☒

Q69 **CORRECT** Tom feels very tensed and scared. He is unable to concentrate before his exams. He is sweating. What kind of stress is this?

A. Good

B. Small

C. Bad ☒

D. Never

Q70 **INCORRECT** What are the key elements of a resume?

A. Personal information ☐

B. Career objective

C. Education

D. All of these ☒

Q71 **INCORRECT** _____ is the formal process of checking if the candidate is suitable for the job.

A. Interview ☐

B. Onboarding

C. Training

D. Reading ☐

Q72 **INCORRECT** Which of the following is NOT an interview skill?

A. Clear communication ☐

B. Painting ☐

C. Active listening

D. Showing confidence

Q73 **INCORRECT** Which of the following are good manners in an interview?

A. Not making eye contact

B. Speaking too fast ☐

C. Being on time ☐

D. Getting irritated

Q74 **CORRECT** A mock interview is a _____ job interview.

A. fun

B. practice ☐

C. virtual

D. difficult

Q75 **INCORRECT** Rekha takes care of all water-pipe fittings in her company. Which professional network can she be a part of?

A. Plumbers ☒

B. Carpenters ☐

C. Tailors ☐

D. Beauticians ☐

Q76 **INCORRECT** Which of these is NOT a question to ask during an industrial visit?

A. How do you keep things safe and high quality? ☐

B. What are the main products made here? ☐

C. What is your favourite hobby? ☒

D. How does your production line work? ☐

Q77 **INCORRECT** Ram just finished his training course. Which portal can he use to look for jobs as a fresher?

A. Freshersworld ☒

B. Urban Company ☐

C. Swiggy ☐

D. Myntra ☐

Q78 **INCORRECT** An employee is someone who_____.

A. Goes to school to study ☐

B. Does not work ☐

C. Works for a salary ☒

D. Goes to play ☐

Q79 **INCORRECT** _____ jobs help to reduce pollution, preserve the environment and the planet.

A. Software

B. Hardware ☐

C. Green ☐

D. Part-time

Q80 **INCORRECT** Values and ethics help us build good _____.

A. games

B. behavior ☐

C. studies

D. rent ☐

Q81 **CORRECT** It is not good to forward _____ on social media.

A. fake news ☐

B. messages

C. greetings

D. songs

Q82 **CORRECT** The word _____ when _____ denotes _____. | when _____ ಎಂಬ ಪದವು _____ ಅನ್ನು ಸೂಚಿಸುತ್ತದೆ

A. place | ಸ್ಥಳ

B. thing | ವಿಷಯ

C. person | ವ್ಯಕ್ತಿ

D. time | ಸಮಯ ☐

Q83 **CORRECT** Which of these is a sign of good stress? | ಇವುಗಳಲ್ಲಿ ಯಾವುದು ಉತ್ತಮ ಒತ್ತಡದ ಸಂಕೇತವಾಗಿದೆ?

A. It prevents you from pursuing your goals | ಇದು ನಿಮ್ಮ ಗುರಿಗಳನ್ನು ಅನುಸರಿಸುವುದನ್ನು ತಡೆಯುತ್ತದೆ

B. It makes you doubt yourself | ಇದು ನಿಮ್ಮನ್ನು ಅನುಮಾನಿಸುತ್ತದೆ

C. Does not lead to long-term tension, loss of sleep | ದೀರ್ಘಾವಧಿಯ ಒತ್ತಡ, ನಿದ್ರೆಯ ನಷ್ಟಕ್ಕೆ ಕಾರಣವಾಗುವುದಿಲ್ಲ

D. Makes you physically ill or causes pain | ನಿಮ್ಮನ್ನು ದೈಹಿಕವಾಗಿ ಅಸ್ವಸ್ಥರನ್ನಾಗಿ ಮಾಡುತ್ತದೆ ಅಥವಾ ನೋವನ್ನು ಉಂಟುಮಾಡುತ್ತದೆ

Q84 **INCORRECT** _____ are the abilities and qualities you have as a person that helps you grow well in life and career. | _____ ಒಬ್ಬ ವ್ಯಕ್ತಿಯಾಗಿ ನೀವು ಹೊಂದಿರುವ ಸಾಮರ್ಥ್ಯಗಳು ಮತ್ತು ಗುಣಗಳು ಜೀವನ ಮತ್ತು ವೃತ್ತಿಜೀವನದಲ್ಲಿ ಉತ್ತಮವಾಗಿ ಬೆಳೆಯಲು ಸಹಾಯ ಮಾಡುತ್ತದೆ.

A. Personal strengths | ವೈಯಕ್ತಿಕ ಸಾಮರ್ಥ್ಯಗಳು

B. Personal weaknesses | ವೈಯಕ್ತಿಕ ದೌರ್ಬಲ್ಯಗಳು

C. Opportunities | ಅವಕಾಶಗಳು

D. Threats | ಬೆದರಿಕೆಗಳು

Q85 **INCORRECT** Which of these statements is true? | ಈ ಹೇಳಿಕೆಗಳಲ್ಲಿ ಯಾವುದು ನಿಜ?

A. All jobs are available in all cities | ಎಲ್ಲಾ ಉದ್ಯೋಗಗಳು ಎಲ್ಲಾ ನಗರಗಳಲ್ಲಿ ಲಭ್ಯವಿದೆ

B. Some cities have more opportunities than others for certain job roles | ಕೆಲವು ನಗರಗಳು ಕೆಲವು ಉದ್ಯೋಗದ ಪಾತ್ರಗಳಿಗೆ ಇತರರಿಗಿಂತ ಹೆಚ್ಚಿನ ಅವಕಾಶಗಳನ್ನು ಹೊಂದಿವೆ

C. Salary in metro cities is always higher than small towns | ಮೆಟ್ರೋ ನಗರಗಳಲ್ಲಿ ಸಂಬಳ ಯಾವಾಗಲೂ ಸಣ್ಣ ಪಟ್ಟಣಗಳಿಗಿಂತ ಹೆಚ್ಚಾಗಿರುತ್ತದೆ

D. Only a few cities have job opportunities | ಕೆಲವು ನಗರಗಳಲ್ಲಿ ಮಾತ್ರ ಉದ್ಯೋಗಾವಕಾಶಗಳಿವೆ

Q86 **INCORRECT** What is stress? | ಒತ್ತಡ ಎಂದರೇನು?

A. Feeling of joy | ಸಂತೋಷದ ಭಾವನೆ

B. Feeling of surprise | ಆಶ್ಚರ್ಯದ ಭಾವನೆ

C. Feeling of delight | ಆನಂದದ ಭಾವನೆ

D. Feeling of frustration / disappointment | ಹತಾಶೆ / ನಿರಾಶೆಯ ಭಾವನೆ

Q87 **INCORRECT** Choose the correct context of the given expression in group discussion. □ Excuse me, I would _____. ಗುಂಪು ಚರ್ಚೆಯಲ್ಲಿ ಕೊಟ್ಟಿರುವ ಅಭಿವ್ಯಕ್ತಿಯ ಸರಿಯಾದ ಸಂದರ್ಭವನ್ನು ಆರಿಸಿ. □ ಕ್ಷಮಿಸಿ, ನೀವು _____ □

A. interrupting | ಅಡ್ಡಪಡಿಸುತ್ತಿದೆ □

B. agreeing | ಒಪ್ಪುತ್ತಿದ್ದಾರೆ

C. summarizing | ಸಾರಾಂಶ

D. emphasizing a point | ಒಂದು ಬಿಂದುವನ್ನು ಒತ್ತಿ □

Q88 **CORRECT** Noise, physical discomfort of hotness or coldness comes under _____. | ಶಬ್ದ, ಬಿಸಿ ಅಥವಾ ಶೀತದ ದೈಹಿಕ ಅಸ್ವಸ್ಥತೆ _____ ಅಡಿಯಲ್ಲಿ ಬರುತ್ತದೆ

A. culture barrier | ಸಂಸ್ಕೃತಿ ತಡೆ

B. language barrier | ಭಾಷೆಯ ತಡೆ

C. perception barrier | ಗ್ರಹಿಕೆ ತಡೆ

D. environment barrier | ಪರಿಸರ ತಡೆ □

Q89 **INCORRECT** How do successful people handle failure? | ಯಶಸ್ವಿ ಜನರು ವೈಫಲ್ಯವನ್ನು ಹೇಗೆ ನಿಭಾಯಿಸುತ್ತಾರೆ?

A. They learn from their mistakes | ಅವರು ತಮ್ಮ ತಪ್ಪುಗಳಿಂದ ಕಲಿಯುತ್ತಾರೆ. □

B. They get demotivated | ಅವರು ಡಿಮೋಟಿವೇಟ್ ಆಗುತ್ತಾರೆ.

C. They blame others | ಅವರು ಇತರರನ್ನು ದೂಷಿಸುತ್ತಾರೆ.

D. They give up their ambitions | ಅವರು ತಮ್ಮ ಮಹತ್ವಾಕಾಂಕ್ಷೆಗಳನ್ನು ಬಿಟ್ಟುಬಿಡುತ್ತಾರೆ. □

Q90 **CORRECT** Which device is used to connect telephone line to a PC? | ಪಿಸಿಗೆ ದೂರವಾಣಿ ಮಾರ್ಗವನ್ನು ಸಂಪರ್ಕಿಸಲು ಯಾವ ಸಾಧನವನ್ನು ಬಳಸಲಾಗುತ್ತದೆ?

A. Modem | ಮೋಡೆಮ್ □

B. Monitor | ಮಾನಿಟರ್

C. Printer | ಮುದ್ರಕ

D. Hard disk | ಹಾರ್ಡ್ ಡಿಸ್ಕ್

Q91 **CORRECT** Which shortcut is used to save a word file in MS-Word? | MS-Word ನಲ್ಲಿ ವರ್ಡ್ ಫೈಲ್ ಅನ್ನು ಉಳಿಸಲು ಯಾವ ಶಾರ್ಟ್‌ಕಟ್ ಅನ್ನು ಬಳಸಲಾಗುತ್ತದೆ?

A. Ctrl + N

B. Ctrl + B

C. Alt + S

D. Ctrl + S ☒

Q92 **CORRECT** What is the expansion of "FYI" SMS? | "FYI" ಎಸ್‌ಎಂಎಸ್ ವಿಸ್ತರಣೆ ಏನು?

A. For Your Information ☒

B. For Your Identification

C. For Your Internet

D. For Your Innocence

Q93 **CORRECT** A wireless technology that connects a laptop to the internet is called _____. | ಲ್ಯಾಪ್ಟಾಪ್ ಅನ್ನು ಇಂಟರ್ನೆಟ್‌ಗೆ ಸಂಪರ್ಕಿಸುವ ವೈರ್‌ಲೆಸ್ ತಂತ್ರಜ್ಞಾನವನ್ನು _____ ಎಂದು ಕರೆಯಲಾಗುತ್ತದೆ.

A. Bluetooth | ಬ್ಲೂಟೂತ್

B. WiFi | ವೈಫೈ ☒

C. Source Network | ಮೂಲ ನೆಟ್ವರ್ಕ್

D. Desktop | ಡೆಸ್ಕ್‌ಟಾಪ್

Q94 **INCORRECT** The expansion of GDP is _____. | GDPಯ ವಿಸ್ತರಣೆ _____

A. Gross Domestic Product ☒

B. Godown Demand Product

C. Grand Demand Product

D. Giant Domestic Product ☐

Q95 **INCORRECT** In "SWOT" analysis, "S" stands for _____. | "SWOT" ವಿಶ್ಲೇಷಣೆಯಲ್ಲಿ, "S" ಎಂದರೆ _____

A. Success

B. Strength ☐

C. Survey ☐

D. Service

Q96 **INCORRECT** As compared to small scale business, large scale business require _____. | ಸಣ್ಣ ಪ್ರಮಾಣದ ವ್ಯವಹಾರಕ್ಕೆ ಹೋಲಿಸಿದರೆ, ದೊಡ್ಡ ಪ್ರಮಾಣದ ವ್ಯವಹಾರಕ್ಕೆ _____

A. less no. of persons | ಕಡಿಮೆ ಇಲ್ಲ. ವ್ಯಕ್ತಿಗಳ

B. less no. of capital | ಕಡಿಮೆ ಇಲ್ಲ. ಬಂಡವಾಳದ

C. more no. of person | ಹೆಚ್ಚು ಇಲ್ಲ. ವ್ಯಕ್ತಿಯ ☐

D. small machines and tools | ಸಣ್ಣ ಯಂತ್ರಗಳು ಮತ್ತು ಉಪಕರಣಗಳು ☐

Q97 **CORRECT** Which of the following should be avoided during probing? | ತನಿಖೆಯ ಸಮಯದಲ್ಲಿ ಈ ಕೆಳಗಿನವುಗಳಲ್ಲಿ ಯಾವುದನ್ನು ತಪ್ಪಿಸಬೇಕು?

A. Interrupting the customer | ಗ್ರಾಹಕರಿಗೆ ಅಡ್ಡಪಡಿಸುವುದು ☐

B. Listening carefully | ಎಚ್ಚರಿಕೆಯಿಂದ ಆಲಿಸುವುದು

C. Repeating | ಪುನರಾವರ್ತನೆ

D. Summarizing | ಸಾರಾಂಶ

Q98 **CORRECT** Which of the following is not true? | ಈ ಕೆಳಗಿನವುಗಳಲ್ಲಿ ಯಾವುದು ನಿಜವಲ್ಲ?

A. Ask each customer the same set of questions | ಪ್ರತಿ ಗ್ರಾಹಕನಿಗೆ ಒಂದೇ ರೀತಿಯ ಪ್ರಶ್ನೆಗಳನ್ನು ಕೇಳಿ. ☐

B. Ask the questions with a genuine focus on understanding your customer in order to meet their needs | ಅವರ ಅಗತ್ಯಗಳನ್ನು ಪೂರೈಸಲು ನಿಮ್ಮ ಗ್ರಾಹಕರನ್ನು ಅರ್ಥಮಾಡಿಕೊಳ್ಳುವಲ್ಲಿ ನಿಜವಾದ ಗಮನವನ್ನು ಹೊಂದಿರುವ ಪ್ರಶ್ನೆಗಳನ್ನು ಕೇಳಿ

C. Only ask relevant questions | ಸಂಬಂಧಿತ ಪ್ರಶ್ನೆಗಳನ್ನು ಮಾತ್ರ ಕೇಳಿ

D. Establish trust by focusing on customer needs and not on your product | ಗ್ರಾಹಕರ ಅಗತ್ಯಗಳ ಮೇಲೆ ಕೇಂದ್ರೀಕರಿಸುವ ಮೂಲಕ ನಂಬಿಕೆಯನ್ನು ಸ್ಥಾಪಿಸಿ ಮತ್ತು ನಿಮ್ಮ ಉತ್ಪನ್ನದ ಮೇಲೆ ಅಲ್ಲ.

Q99 **INCORRECT** What helps YouTube suggest videos? | YouTube ವೀಡಿಯೋಗಳನ್ನು ಸೂಚಿಸಲು ಯಾವುದು ಸಹಾಯ ಮಾಡುತ್ತದೆ?

A. Paper size | ಕಾಗದದ ಗಾತ್ರ

B. Mouse clicks | ಮೌಸ್ ಕ್ಲಿಕ್‌ಗಳು

C. Bookmarks | ಬುಕ್‌ಮಾರ್ಕ್‌ಗಳು

D. Watch history | ಇತಿಹಾಸವನ್ನು ವೀಕ್ಷಿಸಿ

Q100 **INCORRECT** Deep learning finds _____ in data. | ಡೇಟಾದಲ್ಲಿ ಆಳವಾದ ಕಲಿಕೆಯ ಆವಿಷ್ಕಾರಗಳು _____.

A. Colors | ಕಲರ್ಸ್

B. Patterns | ಮಾದರಿಗಳು

C. Errors | ದೋಷಗಳು

D. Files | ಫೈಲ್‌ಗಳು