

Trinity ITI Udyavara

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90.00% 45 / 50

Student Name	Shodhan	Access Code	0581
Attempt No.	#1	Completion Time	02:34 PM
Rank	#2	Total Questions	50

45 SCORE

50 MAX MARKS

45 CORRECT

5 INCORRECT

Answer Review

Q1 **CORRECT** An occupation undertaken for a long period and with opportunities for progress is called

A. Job

B. Career ☒

C. Work

D. Hobby

Q2 **CORRECT** Everything that we do outside work is ____.

A. Personal life ☒

B. Professional life

C. Tuition

D. Dislikes

Q3 **CORRECT** Balance in _____ is important to have a healthy and happy life.

A. Career demand

B. Job satisfaction

C. Work-life ☒

D. Salary

Q4 **CORRECT** Siddhu is planning to start his career. He should have ____.

A. Education

B. Career plan

C. Resume

D. All of these ☒

Q5 **CORRECT** Sarah is a teacher at a school for one year. After that, she becomes a trainer for new teachers and then a principal. What does this job progression show?

A. Sarah's job

B. Sarah's hobby

C. Sarah's career ☒

D. Sarah's education

Q6 **CORRECT** Activities that one is good at and can do well are called ____.

A. Abilities ☒

B. Interests

C. Passion

D. Sports

Q7 **CORRECT** Things that one loves to do are called ____.

A. Abilities

B. Job

C. Interests ☒

D. Work

Q8 **CORRECT** We should choose our career based on our ____?.

A. Disadvantages

B. Strengths ☒

C. Weakness

D. Workplace

Q9 **CORRECT** Nisha loves cooking and she is good at dancing. Her ability is ____.

A. Cooking

B. Dancing ☒

C. Painting

D. Singing

Q10 **CORRECT** Jack is very good at MS Excel. He must apply for a job based on his ____.

A. Interests

B. Abilities ☒

C. Decision

D. Mood

Q11 **CORRECT** A ____ path is a series of jobs to help you progress towards your goals.

A. Career ☐

B. Foot

C. Unsatisfying

D. Work

Q12 **CORRECT** One must choose the career path based on the changing ____.

A. Interests

B. Abilities

C. Cities

D. Market demands ☐

Q13 **CORRECT** How can creating career pathway posters help you plan your career?

A. By teaching unrelated skills

B. By ignoring market demands

C. By providing clarity on your future goals ☐

D. By limiting your career growth

Q14 **CORRECT** Suraj has finished his ITI course. He can create a career path that helps him progress towards his ____ and ____?.

A. Cooking and painting

B. Goals and Objectives ☐

C. Strengths and weakness

D. Singing and dancing

Q15 **CORRECT** Prem has completed his fashion design course. Which of the following he must consider when choosing a career path?

A. Demands

B. Trends

C. Ability

D. All of these ☒

Q16 **CORRECT** What does a market scan help us do?

A. Learn new hobbies

B. Get better at sports

C. Identify different career pathways ☒

D. None of these

Q17 **CORRECT** Which is NOT a proper way to collect data about a career?

A. Listening to gossips ☒

B. Career magazines

C. Career guidance agencies

D. News papers

Q18 **CORRECT** What can be the source of information for a market scan?

A. Internet

B. Industry visits

C. Alumni

D. All of these ☒

Q19 **CORRECT** Latha is planning to join a beauty salon. But she is not very sure about this profession. Who should she speak with to get a better understanding of the profession?

A. Professionals ☒

B. Parents

C. Classmates

D. Strangers

Q20 **CORRECT** Raghu's father had a typewriting press/shop. Now, he is replacing typewriters with_____.

A. Phones

B. Computers ☒

C. TV

D. Radio

Q21 **CORRECT** A _____is something you really want in life. You plan and take the right actions to make it happen.

A. Dream

B. Desire

C. Goal ☒

D. None of these

Q22 **CORRECT** The goal that someone plans to achieve within a year is called a_____.

A. Long term goal

B. Steps

C. Milestone ☒

D. Desire

Q23 **CORRECT** SMART stands for _____.

A. Specific, Measurable, Achievable, Relevant, and Time-Bound. ☒

B. Specific, Measurable, Archive, Relevant, and Time-Bound.

C. Specific, Measurable, Achievable, Relevant, and Trim

D. Specific, Memorable, Achievable, Relevant, and Time-Bound.

Q24 **CORRECT** Nithya aims to achieve a score of 75% in her 10th- grade exams by the end of the academic year. This is a _____goal.

A. SMART ☒

B. STAR

C. Great

D. Life-time

Q25 **CORRECT** Ramesh wanted to collect 50 stamps in 6 months. So, he started by collecting two stamps every week. This is a _____goal.

A. Short-term ☒

B. Life-time

C. Long-term

D. Unrealistic

Q26 **CORRECT** What are the duties of an entrepreneur?

A. Talking to customers

B. Managing finances and budgets

C. Managing the business

D. All of these ☒

Q27 **CORRECT** Which of the following is the BEST definition of profit?

- A. The total amount of money a business makes from selling goods or services.
- B. The money a business owner spends on personal expenses.
- C. The revenue or earnings which remain with the business owner, after all the costs are paid. ☒
- D. The total amount of money a business earns before paying taxes.

Q28 **INCORRECT** Pratibha wants to start a Biryani Hotel. What will she need first?

- A. Business plan ☒
- B. Name Board
- C. Food Items ☐
- D. Kitchen Equipments

Q29 **CORRECT** What are some of the qualities of a strong entrepreneur?

- A. Learning from failures
- B. Building relationship with customers
- C. Working hard
- D. All of these ☒

Q30 **CORRECT** Pooja started a food court that was very successful with many customers. After a year, the number of customers decreased. What should Pooja do to solve this problem?

- A. Change the Cooking Style
- B. Collect the Feedback from the Customers ☒
- C. Close the Food court
- D. Change her business

Q31 **INCORRECT** A person who hires other people for their business is an_____.

A. Self -Employed

B. Employee

C. Entrepreneur ☐

D. Employer ☐

Q32 **CORRECT** You want to sell toys. What should you do before starting your business?

A. Design the toys

B. Find out what children like ☐

C. Build a factory

D. Hire salespeople

Q33 **CORRECT** Product is an object that can be_____.

A. Seen

B. Touched

C. Seen, Touched and Used ☐

D. Used

Q34 **CORRECT** Sharvan serves as a delivery agent delivering tomatoes from a farmer to a company that makes tomato sauce. What is Sharvan's job?

A. Seller

B. Service Provider ☐

C. Buyer

D. Distributor

Q35 **CORRECT** Select the example of a product from the options.

A. Home painting

B. Parlour service

C. Shirt ☒

D. Bike repair

Q36 **CORRECT** A good business idea for a young or new entrepreneur should be sustainable. This means_____.

A. It is easy to use

B. It has many details

C. It has budget

D. It is planned for the present and future business growth ☒

Q37 **CORRECT** Unique Selling Proposition or USP of a business plan refers to_____.

A. A special budget for the business

B. A new customer for the business

C. A special or different idea for a business ☒

D. An old business is updated

Q38 **CORRECT** A _____ is a document with complete strategy for the business.

A. Strategy Report

B. Action Plan

C. Business plan ☒

D. Stakeholder Report

Q39 **CORRECT** _____ is about the competition in the online or offline market.

A. People Analysis

B. Competitor Analysis ☒

C. Customer Analysis

D. Budget plan

Q40 **INCORRECT** A business pitch is presented to investors who helps us with ____, ____, and ____.

A. Customer and Quality

B. Money, Resources, and Mentoring Support ☒

C. Plan and Marketing ☐

D. Profit and Loss

Q41 **CORRECT** Shyna wants to start a masala powder business. She is presenting a business pitch to the bank manager. How long should her business pitch be?

A. 2 to 3 mins ☒

B. 10 mins

C. 15 mins

D. 1 min

Q42 **CORRECT** In a business, the money involved in building a product is called_____.

A. Cost ☒

B. Profit

C. Price

D. Discount

Q43 **CORRECT** Bindu has started a small auto repair shop. She is the only person managing the business. Which kind of business it is?

- A. Partnership
- B. Private Limited
- C. Multinational Unit
- D. Sole Proprietorship ☒

Q44 **INCORRECT** Rahim is filing tax for the first time for his business. Which of these elements are NOT needed for filing tax?

- A. Birth Certificate ☐
- B. PAN Card
- C. Aadhar Card
- D. Income Tax Return ☒

Q45 **CORRECT** Marketing helps the customer to learn about

- A. Price
- B. Availability
- C. Special Discounts
- D. All of these ☒

Q46 **CORRECT** _____ supports entrepreneurs to get loans under several schemes in district level.

- A. National small industries corporation (NSIC)
- B. District Industry Centres (DIC) ☒
- C. SIDO
- D. SSLC

Q47 **INCORRECT** Seema plans to open a hotel and has applied for a MUDRA Loan. What must she submit as part of her loan MUDRA loan application?

A. Her resume ☐

B. A business plan ☒

C. Vacation plan

D. An essay

Q48 **CORRECT** A product name that has been officially registered with the Trademark Registry of India is ____.

A. Marked

B. Trademark ☒

C. Approved

D. Token

Q49 **CORRECT** The secret to growing your business is to choose the right ____ to support your growth

A. Clothes

B. Family

C. Friends

D. Team ☒

Q50 **CORRECT** Joy started a homemade pickle business. He has not been able to get profit in the first 2 months. What should he do?

A. End his business

B. Borrow money

C. Find reasons for his failure & learn from them ☒

D. Get angry